

## **Kansas Real Estate Commission**

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Public access is available by appointment only

## KANSAS BROKER LAW COURSE

## 4-HOUR COURSE OUTLINE APPROVED 4/15/2019

Candidates applying based on requirements met in another state must complete this course and a 30-hour Kansas Real Estate Broker Management Course no more than six months prior to the Kansas Real Estate Commission's receipt of their broker license application.

This course shall follow the state content outline for the Kansas broker's examination with primary emphasis on Requirements Governing Activities of Licensees, Prohibited Acts, and the Kansas Brokerage Relationships in Real Estate Transactions Act (BRRETA).

- I. Duties and powers of the Kansas Real Estate Commission
  - A. General powers and duties; membership
  - B. Investigation, hearings, and appeals
  - C. License revocation, suspension, condition, restriction, censure of licensee, and civil fines
  - D. Criminal prosecution
- II. Licensing requirements
  - A. Activities requiring a license
  - B. Exemptions from licensure
  - C. Qualifications, examinations, denial of license
  - D. Renewal of license
  - E. Education requirements
  - F. Deactivation and reinstatement of licenses
- III. Requirements governing activities of licensees
  - A. Place of business and company names
  - B. Handling of trust funds and trust accounts
  - C. Records
  - D. Reporting requirements
  - E. Advertising
  - F. Commissions/Referral/Relocation Fees
  - G. Broker supervision of primary office and branch offices
  - H. Required residential contract language
  - I. Commercial real estate; sharing commissions with a person licensed in another state/jurisdiction
- IV. Prohibited acts
- V. Brokerage Relationships in Real Estate Transactions Act (BRRETA)
  - A. Definitions as used in BRRETA
  - B. Written agency agreements
  - C. Minimum requirements of a seller's or landlord's agent

- D. Minimum requirements of a buyer's or tenant's agent
- E. Minimum requirements of a transaction broker
- F. Designated agency
- G. Real estate brokerage relationships
  - 1. brochure
  - 2. disclosures
- H. Termination of brokerage relationships
- I. Compensation
- J. Imputed knowledge