

MINUTES OF THE MEETING
Kansas Real Estate Commission
July 18, 2022

The Kansas Real Estate Commission held its regular meeting on Monday, July 18, 2022, at 9:00 am via Zoom teleconference.

Commissioners Present:

Natalie Moyer, Chairperson
Jacqueline Kelly, Vice-Chairperson
Bryon Schlosser, Member
Marsha McConnell, Member

Staff Present:

Erik Wisner, Executive Director
Wendy Alkire, Deputy Director and Compliance Director
Amber Nutt, Education and Communication Director
Lindsey Bowes, Legal Assistant
Jennifer Box, Administrative Specialist
Cindy Boswell, Real Estate Specialist
Kareem Micheli, Real Estate Specialist
Alycia Smith, Licensing Director

Kansas Real Estate Commission Legal Counsel:

Sarah Shipman, Deputy Attorney General
Jane Weiler, Assistant Attorney General

Members of the Public:

Mark Barker
Kelly White
Cindi Ciggs
George Clift
Ryan Paulus
Mark Tomb
Tyler Conard

Call to Order

Ms. Moyer called the meeting to order at 9:01 am.

Approval of the Minutes of the May 23, 2022 Meeting

Mr. Schlosser moved the minutes of the May 23, 2022 meeting be approved. Ms. McConnell seconded the motion. Motion carried unanimously.

Education and Communication Report

Staff approved 8 pre-license courses and 89 elective continuing education courses in FY2022. In FY2022, Pearson VUE has administered 3,486 exams with an overall pass rate of 61%.

Licensing Report

As of July 2022, there are 19,011 licensees which is a decrease of 553 compared to July 2021. There are 353 pending applications (107 salesperson, 19 broker, and 227 fingerprint-only files), this is a decrease of 64 applicants compared to July 2021.

Compliance Report

Staff have completed 257 compliance reviews in FY2022. In FY2022, staff have received 362 complaints. Compliance courses are scheduled for July 27 and October 25, 2022 for BRRETA and August 10 and December 7, 2022 for Broker Supervision.

Director's Report

The real estate fee fund balance as of June 30, 2022 is \$1,383,916 which is up \$261,525 from July 1, 2021. Real estate fee fund receipts for FY2022 are \$1,407,725 which is 14% higher than estimated. FY22 revenue was the highest on record. Real estate fee fund expenditures for FY2022 are \$1,140,131 which is 3% lower than estimated.

Mr. Wisner mentioned the need for printing updated lawbooks and requested feedback from the commission on what amount to order for FY23. This item will be included in the FY23 budget for review and approval.

Mr. Wisner provided an update on the new licensing system proposal/quotation status.

Mr. Wisner went over the legal action and violations report. FY22 there was a total of 660 various legal actions taken. This was a decrease of 4 from FY21. FY22 there was a total of 618 violations. This is a decrease of 32 from FY21.

Mr. Wisner provided an update regarding legislation to revise Commission statutes related to unlicensed activity and assigning an equitable interest in a purchase contract.

Public Comment

Ms. White took a course through the Kansas Historical Society and suggested a similar exhibit available through the Johnson County Museum (Redlined: Cities, Suburbs, and Segregation)

Adjournment

Mr. Schlosser moved to adjourn the meeting. Ms. Kelly seconded the motion. The meeting adjourned at 9:38 am.