

**Kansas Administrative Regulations  
Economic Impact Statement  
For the Kansas Division of the Budget**

Kansas Real Estate Commission  
Agency

Erik Wisner  
Agency Contact

785.296.6951  
Contact Phone Number

86-3-10, 86-3-18, 86-3-21 and 86-3-22  
K.A.R. Number(s)

Submit a hard copy of the proposed rule(s) and regulation(s) and any external documents that the proposed rule(s) and regulation(s) would adopt, along with the following to: Division of the Budget  
900 SW Jackson, Room 504-N  
Topeka, KS 66612

**I. Brief description of the proposed rule(s) and regulation(s).**

The proposed regulations would amend requirements related to broker records, trust accounts and transaction identification numbering. K.A.R. 86-3-10 amendments clarify requirements for records to be retained by Kansas licensed brokers. K.A.R. 86-3-18 amendments clarify requirements for trust account records and move a section related to closing a trust account previously in K.A.R. 86-3-21. K.A.R. 86-3-21 is proposed for revocation due to obsolete language related to documentation requirements and a subsection being moved to K.A.R. 86-3-18 for consistency. K.A.R. 86-3-22 amendments simplify transaction identification numbering procedures related to broker records.

**II. Statement by the agency if the rule(s) and regulation(s) is mandated by the federal government and a statement if approach chosen to address the policy issue is different from that utilized by agencies of contiguous states or the federal government. (If the approach is different, then include a statement of why the Kansas rule and regulation proposed is different)**

The proposed regulations are not mandated by federal law and there are no applicable requirements under federal law. The federal government does not regulate Kansas real estate licensing law.

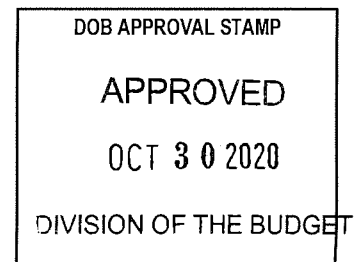
**III. Agency analysis specifically addressing following:**

**A. The extent to which the rule(s) and regulation(s) will enhance or restrict business activities and growth;**

The proposed regulations clarify recordkeeping and trust account requirements and simplify transaction identification numbering procedures.

**B. The economic effect, including a detailed quantification of implementation and compliance costs, on the specific businesses, sectors, public utility ratepayers, individuals, and local governments that would be affected by the proposed rule and regulation and on the state economy as a whole;**

There should be no economic impact.



**C. Businesses that would be directly affected by the proposed rule and regulation;**

Kansas licensed real estate brokers.

**D. Benefits of the proposed rule(s) and regulation(s) compared to the costs;**

These regulations simplify and clarify recordkeeping, trust account and transaction identification numbering requirements so they should be a benefit to Kansas licensed real estate brokers.

**E. Measures taken by the agency to minimize the cost and impact of the proposed rule(s) and regulation(s) on business and economic development within the State of Kansas, local government, and individuals;**

These regulations simplify and clarify recordkeeping, trust account and transaction identification numbering requirements so they should be a benefit to Kansas licensed real estate brokers.

**F. An estimate, expressed as a total dollar figure, of the total annual implementation and compliance costs that are reasonably expected to be incurred by or passed along to business, local governments, or members of the public.**

\$0

**Do the above total implementation and compliance costs exceed \$3.0 million over any two-year period?**

YES  NO

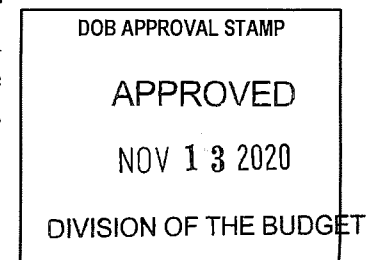
**Give a detailed statement of the data and methodology used in estimating the above cost estimate.**

These regulations simplify and clarify recordkeeping, trust account and transaction identification numbering requirements so they will not have a fiscal impact to Kansas licensed real estate brokers.

**Prior to the submission or resubmission of the proposed rule(s) and regulation(s), did the agency hold a public hearing if the total implementation and compliance costs exceed \$3.0 million over any two-year period to find that the estimated costs have been accurately determined and are necessary for achieving legislative intent? If applicable, document when the public hearing was held, those in attendance, and any pertinent information from the hearing.**

YES  NO

**G. If the proposed rule(s) and regulation(s) increases or decreases revenues of cities, counties or school districts, or imposes functions or responsibilities on cities, counties or school districts that will increase expenditures or fiscal liability, describe how the state agency consulted with the League of Kansas**



**Municipalities, Kansas Association of Counties, and/or the Kansas Association of School Boards.**

N/A

- H. Describe how the agency consulted and solicited information from businesses, associations, local governments, state agencies, or institutions and members of the public that may be affected by the proposed rule(s) and regulation(s).**

These changes were reviewed by several Kansas licensed brokers to provide input to the Commission. The Commission received favorable input due the simplification and clarification of existing requirements.

- I. For environmental rule(s) and regulation(s) describe the costs that would likely accrue if the proposed rule(s) and regulation(s) are not adopted, as well as the persons would bear the costs and would be affected by the failure to adopt the rule(s) and regulation(s).**

N/A.

