

KREC Approved Continuing Education Providers

Schools are listed alphabetically and include contact information to request enrollment and cost information. Provide your license number and name as licensed. Courses are available in person or by distance education and may be completed throughout the two-year renewal period.

To search by topic: Click the keys "Ctrl-F" to open a Find box. Then type a keyword (e.g., Commercial, Core).

Course codes reflect the type of course:

- E - Elective
- M - Mandatory for both salespersons and brokers
- A - Appraisal (Limited to one appraisal course per renewal period)

Locations reflect where the course takes place:

- In-person -students are not physically separated from the instructor
- Distance - Asynchronous learning, students are physically separated from the instructor for all or a portion of the course
- Virtual - Synchronous learning, students are physically separated from the instructor but instruction occurs in real-time via video

1st Attempt (At Your Pace Online)

225 E Robinson St
Suite 570
Orlando FL 32801

Email: realestate@amersc.com
Phone: (877) 724-6150
Fax: () -
Website: www.ayporealestate.com

School Code: ED0059

Coordinator Information
Ryan Imel
541-371-2882
realestate@amersc.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17916 Broker Supervision and Escrow Account Management	3.00	Distance
E17617 Equality and Money in Real Estate	6.00	Distance
E18086 Fair Housing, Financing, and Legal Agreements	9.00	Distance
E18026 Making the Sale	9.00	Distance
E20020 NAR Code of Ethics	3.00	Distance
E17621 Trust Account & Brokerage Mgmt	3.00	Distance

360Training.com

5000 Plaza on the Lake
Ste 305
Austin TX 78746

Email: accreditation@360training.com
Phone: (877) 881-2235
Fax: () -
Website: www.360training.com

Samantha Montalbano
Coordinator Information
Samantha Montalbano
accreditation@360training.com

School Code: ED0055

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17454 1031 Real Estate Exchange	3.00	Distance

E17455	Asset Management	3.00	Distance
E17456	Deeds	3.00	Distance
A17457	Estimating the Gross Living Area	3.00	Distance
E17458	Home Inspection	3.00	Distance
E17459	Liens, Taxes and Foreclosures	3.00	Distance
A17460	Real Estate Appraisal	3.00	Distance
E17461	Real Estate Math	3.00	Distance
E17462	Real Property Ownership and Land Use	3.00	Distance
E17463	Titles and Records	3.00	Distance

4 Real Education

School Code: ED0137

8108 Country Club Dr 9
Overland Park KS 66212

Coordinator Information
Tracy Coughlin
913-530-5083
4realtracy@gmail.com

Email: 4realtracy@gmail.com
Phone: (913) 530-5083
Fax: () -
Website:

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20206	1031 Exchanges	3.00	In-person
E20207	Credit Scores	3.00	In-person
E20245	Negotiating	3.00	In-person
E20246	Why Do You Do What You Do?	3.00	In-person

American Dream Real Estate School

School Code: ED0106

1510 Navajo Street
Cortez CO 81321

Coordinator Information
Todd Cordrey
todd@americandreamreschool.com

Email: states@americandreamreschool.com
Phone: (844) 223-7326
Fax: () -
Website: <https://ThriveRealEstateEducation.com/>

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20012	Common Mistakes Made by Real Estate Rookies and tl	3.00	Distance
E17844	Finance Basics "Know your Numbers"	3.00	Distance
E17846	Multiple Offers, Escalation Clauses, and Hot Markets	3.00	Distance
E17847	Recognizing Discrimination in Fair Housing	3.00	Distance
E20013	Safety for Brokers While Showing Properties and Stagi	3.00	Distance
E17849	Short Sales for Success	3.00	Distance
E17850	Sound Practices for the Preparation and Presentation of	3.00	Distance
E17851	Valuation, Marketing, Negotiations, & Closing the Sale	3.00	Distance
E17852	Working with Fix and Flip Real Estate Investors	3.00	Distance

Better Homes & Gardens KC Homes (Training)

8300 College Blvd
 Suite 130
 Overland Park KS 66210

Email: training@kansascityhomes.com
 Phone: (913) 661-8595
 Fax: (913) 981-8451
 Website: kansascityhomes.com

School Code: ED0128

Coordinator Information
 Polly Clark
training@kansascityhomes.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20056	Behave Yourself: Code of Ethics	3.00	In-person
E20115	Doing It Right	3.00	In-person
E20295	Fair Housing: An Agent's Guide to Keeping it Real	3.00	In-person
M20302	Kansas Required Core	3.00	In-person
E20100	KCRAR Forms	3.00	In-person
E20118	Negotiations	3.00	In-person
E20119	Relocation is a Team Sport	3.00	In-person
E20121	Stellar Seller Service	3.00	In-person
E20122	Surefire Buyer Strategies	3.00	In-person

Career Academy of Real Estate - Penfed Realty

1617 N Waterfront Parkway
 Ste 110
 Wichita KS 67206

Email: register@penfedrealty.com
 Phone: (316) 440-2244
 Fax: (316) 201-6351
 Website: www.penfedks.com

School Code: ED0057

Coordinator Information
 Amanda Serrioz
 316-358-2828
register@penfedrealty.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17974	Agents Guide to Mortgage Lending	3.00	In-person
E17465	Common Violations	3.00	In-person
E17468	Helping the Consumer Negotiate the Deal	3.00	In-person
M20316	Kansas Required Core	3.00	In-person
E20160	Lagoons, Septics, and Wells: Informed Dialogue for Ag	3.00	In-Person
E17469	Lawsuits and the Real Estate Transaction	3.00	In-person
E20073	Listing and Selling HUD Homes	3.00	Distance
E17482	Nailing it All Together	3.00	In-person
E20173	NAR Code of Ethics	3.00	In-person
E20209	NAR Code of Ethics	3.00	In-person
E20074	Principles of Commercial Real Estate	3.00	Distance
E17471	Property Inspections, What a Consumer Should Know	3.00	In-person
E20075	Property Valuation: Sales Comparison Approach	3.00	Distance
E17722	Science of Remodeling	3.00	In-person
E17470	Title Insurance and Closing: How to Protect and Better	3.00	In-person
E20043	Understanding 1031 Exchanges and the Agent's Role	3.00	In-person

Career Education Systems

8600 Ward Pkwy
 Ste 2080
 Kansas City MO 64114

Email:
 Phone: (800) 748-7715
 Fax: () -
 Website: www.ceskc.com

Mark Barker

Coordinator Information
 Mark Barker
 mark@ceskc.com

School Code: ED0002

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E20172	10 Risks Commercial Agents Must Manage	In-person
E17066	1031 Exchanges	Distance
E17065	1031 Exchanges	In-person
E17075	Anatomy of a House	In-person
A17106	Appraisal Essentials	In-person
E17108	Broker Price Opinion Resource	In-person
E17054	Building a Real Estate Team	In-person
E17477	Certified Negotiation Expert	In-person
E17089	Closing the Deal	In-person
E17083	Commercial Code of Ethics	In-person
E17063	Commercial Lawsuits: Be Careful Out There	In-person
E17064	Commercial Leasing: Plugging Loopholes	In-person
E17084	Commercial Missouri Core	In-person
E17056	Contract for Deed: How to Use Effectively	In-person
E17067	Contracts	In-person
E17098	Creating Wealth Through Residential Investing	Distance
E17087	Creating Wealth Through Residential Investing	In-person
E17103	Credit Scores	In-person
E17052	Demonstrating Commercial Property with Power	In-person
E17111	Economic Development Financing	In-person
E17096	Effective Negotiating	Distance
E17085	Effective Negotiating for Real Estate Professionals - Pa	In-person
E17086	Effective Negotiating for Real Estate Professionals - Pa	In-person
E17045	Examining Offer: Changing "For Sale" to "Sold"	In-person
E17035	Experienced Agent Issues	In-person
E17036	Experienced Agents: Handling Complex Issues	Distance
E17556	Experienced Commercial Agents: Handling Complex I:	Distance
E17105	Fair Housing	Distance
E17046	Fair Housing - The Issue Isn't Black and White	In-person
E17088	FHA Today	In-person
E17043	Financing in the 2000s	In-person
E17097	Foreclosures and Short Sales	Distance
E17058	Getting Started in Office Property	In-person
E17068	Home Inspections: Slaying the Deal Killer	In-person
E17047	Home Styles and Design: What's Old, What's New	In-person
E17100	How to Attract More Buyers and Create More Sales	In-person
E17551	Identity Theft	In-person

M20303	Kansas Required Core	3.00	In-person
M20304	Kansas Required Core	3.00	Distance
E17044	Lawsuits	3.00	In-person
E17057	Lease Option/Purchase	3.00	In-person
E17073	Listing Presentations That Sizzle	3.00	In-person
E17040	Making Contracts and People Understandable	3.00	In-person
E17034	Managing Your Brokerage	3.00	In-person
E17092	Meth: What Every Agent Should Know	3.00	Distance
E17091	Meth: What Every Agent Should Know	3.00	In-person
E17080	Missouri Core	3.00	Distance
E17079	Missouri Core Curriculum: Real Property Law	3.00	In-person
E17099	Missouri Core: Representation Options	3.00	In-person
E17102	Missouri Core: Representation Options	3.00	Distance
E17041	Monopoly - It's Not Just a Game Anymore	3.00	In-person
E17107	Mortgage Fraud	3.00	In-person
E17094	Mortgage Fraud and RESPA	3.00	In-person
E17070	Negotiating	3.00	In-person
E17109	Networking and Real Estate	3.00	In-person
E17050	New Home Construction	3.00	In-person
E17051	New Home Construction	3.00	Distance
E17081	Non-Risky Business	3.00	In-person
E17039	Organizational Skills for the Fiduciary	3.00	In-person
E17048	Priced to Sell: It Can Be Done	3.00	In-person
E17053	Pricing Commercial Property with Power	3.00	In-person
E17082	Property Management	3.00	In-person
E17042	Prospecting: Educating the Public About Real Estate Se	3.00	In-person
E17071	Real Estate Confronts Reality	3.00	In-person
E17095	Real Estate Law	4.00	In-person
E17552	Representation Options in the Commercial Spotlight	3.00	Distance
E17069	Scruples - A Guide to Ethical Decision Making	3.00	In-person
E17037	Selling New Homes in the 2000s	3.00	In-person
E17072	Service Power	3.00	In-person
E17101	Shopping Center Leasing: Going Green and Lease Neg	3.00	In-person
E17093	Short Sales and Foreclosures	3.00	In-person
E17104	Short Sales and Foreclosures: What Real Estate Profess	6.00	In-person
E17038	Showing Homes: Selling Without Misrepresentation	3.00	In-person
E17110	Staging a Home: Benefitting Clients and Customers Ali	3.00	In-person
E17090	Survive and Thrive in a Declining Market	3.00	In-person
E17077	The Code of Ethics	3.00	In-person
E17078	The Code of Ethics	3.00	Distance
E17049	The Marketing Process: List to Sell	3.00	In-person
E17076	Title Work: Avoiding Problems and Getting Deals Clos	3.00	In-person
E17059	Understanding Agency I - Theory and Practice	3.00	In-person
E17060	Understanding Agency II - Service Delivery (REBAC)	3.00	In-person
E17061	Understanding Agency III - Marketing and Promotion (3.00	In-person
E17062	Understanding Agency IV - Relocation/Office Policy (I	3.00	In-person

E17055	Understanding Environmental Issues	3.00	In-person
E17074	Using Technology to Serve Real Estate Consumers	3.00	In-person
E17566	Virtual World: Protecting and Promoting Client Interes	3.00	In-person
E17838	Why Do You Do What You Do?	3.00	Distance
E17703	Why Do You Do What You Do?	3.00	In-person

CCIM Institute

430 N Michigan Ave, S700
Chicago IL 60611

Email: cecredit@ccim.com
Phone: (312) 321-4460
Fax: () -
Website: www.ccim.com

School Code: ED0116

Coordinator Information
Antoinette Jordan
312-321-8566
ajordan@ccim.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17998	CI 101: Financial Analysis for Commercial Investment	9.00	In-person
E17999	CI 102: Market Analysis for Commercial Investment R	9.00	In-person
E18000	CI 103: User Decision Analysis for Commercial Investi	9.00	In-person
E18001	CI 104: Investment Decision Analysis for Commercial	9.00	In-person
E18003	Commercial Real Estate Negotiations	7.00	In-person
E18002	Foundations for Success in Commercial Real Estate	9.00	In-person

CECheap

8600 Ward Pkwy
Ste 2080
Kansas City MO 64114

Email: mark@ceskc.com
Phone: (800) 748-7715
Fax: () -
Website: www.cecheap.com

School Code: ED0118

Coordinator Information
Mark Barker
mark@ceskc.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E18030	1031 Exchanges	3.00	Distance
E18037	Code of Ethics	3.00	Distance
E18034	Creating Wealth Through Residential Investing	3.00	Distance
E18032	Effective Negotiating	3.00	Distance
E18036	Experienced Agent Issues	3.00	Distance
E18033	Foreclosure & Short Sales	3.00	Distance
M20313	Kansas Required Core	3.00	Distance
E18031	Meth: What Every Agent & Client Should Know	3.00	Distance
E18029	New Home Construction	3.00	Distance

CMPS Institute, LLC.

3000 Old Alabama Road
 Suite 119-477
 Alpharetta GA 30022

Email: Julianna@momentifi.com
 Phone: (734) 606-0202
 Fax: () -
 Website: https://info.momentifi.com

School Code: ED0126

Coordinator Information
 Julianna Nicholas
 julianna@momentifi.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20016	Cash Flow Planning for Real Estate Investors	3.00	In-person
E20015	Mortgage & Real Estate Taxation	3.00	In-person
E20017	Mortgage Math Camp	3.00	In-person

Crystal Clear Academy

1453 Briarwood Ln
 McPherson KS 67460

Email: crystalt@primeres.com
 Phone: (620) 200-0840
 Fax: () -
 Website:

School Code: ED0121

Coordinator Information
 Crystal Toews
 620-200-0840
 crystalt@primeres.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E18092	How to Overcome Objections on Outdated and Fixer U	3.00	In-person
E20092	How to Present a VA Offer Sellers Will Accept	3.00	In-person

Dept of Veterans Affairs

One Federal Dr
 St Paul MN 55111

Email: 335LP@va.gov
 Phone: (877) 827-3702
 Fax: () -
 Website:

School Code: ED0042

Coordinator Information
 Mark Lee
 (877)827-3702 x201582
 Mark.Lee4@va.gov

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17174	VA Home Loans Educational Seminar	4.00	In-person

Dexterity CE, LLC

14101 W Hwy 290
 Ste 1300B
 Austin TX 78737

Email: zblowe@corp.openmtg.com
 Phone: (512) 893-6679
 Fax: (512) 893-6679
 Website: www.dexterityce.com

School Code: ED0109

Coordinator Information
 Zebulon Lowe
 zblowe@corp.openmtg.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E18149	Green Real Estate	3.00	In-person
E17910	H4P- A Realtor's Guide for Utilizing the HECM for Pu	3.00	In-person
E18139	H4P- A REALTOR's Guide to Utilizing the HECM for	3.00	Virtual
E17984	Qualifying the Buyer Under New Regulations	3.00	In-person

dotloop
700 W Pete Rose Way #446
Cincinnati OH 45203

School Code: ED0093

Coordinator Information
Cody Topola
(216) 212-2339
ctopola@dotloop.com

Email: ctopola@dotloop.com
Phone: (513) 739-5397
Fax: () -
Website:

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20240	Managing Online Transactions	3.00	Virtual
E17797	Managing Online Transactions	3.00	In-person

Empire Learning
9406 Clearhurst Drive
Dallas TX 75238

School Code: ED0136

Coordinator Information
Michael Erbland
michael@empirelearning.com

Email: michael@empirelearning.com
Phone: (855) 460-1634
Fax: (877) 624-9650
Website: www.empirelearning.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20194	Code of Ethics	3.00	Distance
E20195	Distressed Properties	3.00	Distance
E20196	Fair Housing	3.00	Distance
E20197	Healthy Home Fundamentals	3.00	Distance
M20315	Kansas Required Core	3.00	Distance
E20198	Preventing Identity Theft	3.00	Distance
E20199	Property Management SOHI	3.00	Distance
E20200	Real Estate Investing: Recognizing Opportunities	3.00	Distance

Fairway MC
9393 W 110 St
Ste 250
Overland Park KS 66210

School Code: ED0114

Coordinator Information
Lee Smith
816-396-8810
Lee.Smith@Fairwaymc.com

Email: Lee.Smith@Fairwaymc.com
Phone: (816) 396-8810
Fax: (866) 728-4326
Website:

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17985	Reverse Mortgage for Purchase (H4P)	3.00	In-person

Finance of America

8023 E 63rd Place
Ste 700
Tulsa OK 74133

Email: cdanish@fareverse.com
Phone: (330) 807-8948
Fax: () -
Website: www.fareverse.com

School Code: ED0125

Coordinator Information
Christina Danish
cdanish@fareverse.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20011	Unlock Purchasing Power - In Reverse	3.00	In-person

Gaughan & Connealy

4400 College Blvd
Ste 190
Overland Park KS 66211

Email: Chris@MidwestEstatePlan.com
Phone: (913) 262-2000
Fax: (913) 904-1348
Website: www.MidwestEstatePlan.com

Christopher Gaughan
Coordinator Information
Christopher Gaughan
Chris@MidwestEstatePlan.com

School Code: ED0081

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17924	How to Get Real Estate Through Probate	3.00	In-person
E18137	Listing Homes for Disabled or Deceased Clients	3.00	Virtual
E17689	Listing Homes for Disabled or Deceased Clients	3.00	In-person

Home Warranty of the Midwest, Inc

PO Box 1
Rock Rapids IA 51246

Email: dena@homewarrantyinc.com
Phone: (877) 977-4949
Fax: (866) 977-4949
Website: www.homewarrantyinc.com

Coordinator Information
Dena McDonald
dena@homewarrantyinc.com

School Code: ED0091

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17776	The Insider's Guide to Home Warranties	3.00	In-person

InterNACHI

1750 30th St
Ste 301
Boulder CO 80301

Email: education@internachi.org
Phone: (720) 735-7125
Fax: () -
Website: www.nachi.org

Coordinator Information
Benjamin Gromicko
education@internachi.org

School Code: ED0088

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17762	Home Energy Efficiency for Real Estate Professionals	4.00	Distance
E17763	Saving Home Energy for Real Estate Professionals	3.00	Distance

Kansas Association of Realtors

3644 SW Burlingame Rd
Topeka KS 66611

Rod McIntyre

School Code: ED0007

Coordinator Information

Rod McIntyre
rmcintyre@kansasrealtor.com

Email: rmcintyre@kansasrealtor.com

Phone: (800) 366-0069

Fax: () -

Website: www.kansasrealtoreducation.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>	
E17723	Beneath the Surface: Understanding the Anatomy of a l	6.00	Distance
E18135	Broker Supervision & Common Violations	4.00	Virtual
E17191	Broker Supervision and Common Violations	4.00	Distance
E17188	Brokerage Management and Common Violations	4.00	In-person
E17216	Client Service: A meeting of the Minds (GRI 108)	4.00	In-person
E17186	Common Violations	3.00	In-person
E17187	Common Violations: Identify and Avoid Mistakes	4.00	Distance
E17185	Common Violations: Identify and Avoid Mistakes	4.00	In-person
E17196	Contract Law (part of GRI 103R)	4.00	In-person
E17217	Contract Law and Formation	4.00	In-person
E17218	Contract Law and Formation	3.00	In-person
E17580	Contract Law for Real Estate Professionals	4.00	Distance
E20124	Contract Law for Real Estate Professionals	3.00	In-person
E17234	Doing it Right: Smoothing the Process for Buyer and S	3.00	In-person
E20031	Ethics	3.00	Virtual
E17227	Exchanging Made Easy: How to do a Real Estate Exch:	4.00	In-person
E17755	Fair Housing and Beyond	4.00	In-person
E20219	Fair Housing and Beyond	3.00	In-person
E17232	Finishes: Understanding Houses Inside and Out	4.00	In-person
E17229	Foundations: How They Work and How to Keep Them	4.00	In-person
E17208	Fundamentals of Investment Real Estate	4.00	Distance
E17224	How to Work with Real Estate Investment - Sellers	4.00	In-person
E20078	Kansas License Law and NAR Code of Ethics	4.00	Virtual
E20148	Kansas License Law and NAR Code of Ethics-QS Live	4.00	Distance
M20317	Kansas Required Core (Online)	4.00	Distance
M20314	Kansas Required Core QS Live	4.00	Distance
M20320	Kansas Required Core QS Virtual	4.00	Virtual
E17243	KS Real Estate License Law and NAR Code of Ethics	4.00	Distance
E17205	Legal Consideration for the Real Estate Professional (G	8.00	In-person
E17195	Legal Environment of Real Estate	4.00	Distance
E18136	Legal Environment of Real Estate	4.00	Virtual
E17194	Legal Environment of Real Estate (part of GRI 103R)	4.00	In-person
E17564	Mastering Real Estate Negotiating	4.00	Distance
E17741	Meeting the Needs of Buyers and Sellers	4.00	Distance
E17197	NAR Code of Ethics and Kansas RE License Law - RE	4.00	In-person
E20018	NAR Code of Ethics and KS Real Estate License Law	3.00	Virtual
E17219	NAR Code of Ethics and the Kansas Real Estate Licens	4.00	In-person

E17019	Negotiation	3.00	In-person
E17226	Price it Right: How to Determine What a Rental Proper	4.00	In-person
E17189	Procedure Manual and Common Violations	4.00	In-person
E17623	Real Estate Investing Made Clear	4.00	Distance
E17225	Real Estate Investing Made Easy	4.00	In-person
E17198	Real Estate Investment and Management (GRI 105R)	9.00	In-person
E17941	Real Estate Issues, Tax Write-offs, and Tax Planning	3.00	In-person
E18020	Real Estate Teams: Meeting Consumer Needs	4.00	In-person
E18021	Resolving Property Condition Issues in a Real Estate T	4.00	In-person
E17829	Salesperson Supervision & Common Violations	4.00	Distance
E17184	Salesperson Supervision, RESPA and Common Violati	4.00	In-person
E17223	Smart Business - Smart Money	4.00	In-person
E17230	Structural Concepts: Walls and Roofs	4.00	In-person
E17613	Successful Buyer Client Systems	4.00	In-person
E17622	Successful Seller Client Systems	4.00	Distance
E17504	Supervision & Common Violations	3.00	In-person
E17579	Tax Considerations for Home Owners	4.00	Distance
E17207	Taxation and the Real Estate Professional (GRI 107E)	6.00	In-person
E17236	The Code of Ethics: Our Promise of Professionalism	4.00	Distance
E17231	Understanding the Energy Envelope: Windows, Doors :	4.00	In-person
E17193	Understanding the Residential Structure (GRI 102R)	9.00	In-person
E17812	Using RPR to Better Serve Buyers and Sellers with Dat	3.00	In-person

Kansas Auctioneers Association

11345 W Carr Ct
Wichita KS 67209

Cindi Ferguson

School Code: ED0066

Coordinator Information

Cindi Siggs

cindi@kansasauctioneers.com

Email: cindi@kansasauctioneers.com

Phone: (316) 208-6151

Fax:

Website: www.kansasauctioneers.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
M20300	Kansas Required Core: Road Trip	3.00	In-person
E20299	Legal Environment for Real Estate: Tales from the Hot	3.00	In-person

Kansas City Regional Association of REALTORS

One Hallbrook Place, 11150 Overbrook Rd
Ste 100
Leawood KS 66211

School Code: ED0033

Coordinator Information

Catharine Sales, Education Director

include in CE emails

CatharineS@kcrar.com

Email: catharines@kcrar.com

Phone: (913) 661-1600

Fax: (913) 266-5967

Website: www.kcrar.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20280	A Systematic Approach to the Buying Transaction	3.00	Distance
E17934	Accredited Buyer's Representative Designation Course	9.00	In-person
E18088	Agents and Home Inspections	3.00	In-person
E17492	At Home with Diversity	6.00	In-person

E20006	At Home with Diversity Certification (Zoom)	6.00	Virtual
E20212	Avoiding Litigation	3.00	In-person
E20076	Behave Yourself: The Code of Ethics	3.00	In-person
E20101	Behave Yourself: The Code of Ethics (ZOOM)	3.00	Virtual
E17601	Brokerage Management and Supervision	3.00	In-person
E20145	Buyer's Agent Bootcamp	4.00	In-Person
E18093	Code of Ethics: Our Promise of Professionalism	3.00	Distance
E18105	Condos 101	3.00	In-person
E20176	Condos 101 (Zoom)	3.00	Virtual
E20144	Details Matter: Practical Application of the Laws Impa	3.00	Distance
E18038	e-PRO Certification Course	9.00	In-person
E20211	Effective Negotiation Skills	3.00	In-person
E20279	Essential 1031 Exchange Strategies	3.00	In-person
E17915	Fair Housing	3.00	In-person
E20321	Fair Housing Focus	3.00	Distance
E20318	Fair Housing: An Agent's Guide to Keeping it Real	3.00	In-person
E20186	First Time Home Buyer's and Down Payment Assistanc	3.00	In-person
E17581	Historic Properties	3.00	In-person
E20103	Historic Properties (ZOOM)	3.00	Virtual
E17263	Inspection Insights	3.00	In-person
M20322	Kansas Required Core	3.00	In-person
M20273	Kansas Required Core (Online)	3.00	Distance
E20102	KCRAR Forms	3.00	In-person
E17646	Legislation Affecting Homeownership	3.00	In-person
E17962	Making a Splash with the ICE Strategy: Incredible Clie	3.00	In-person
E17828	Managing Online Transactions	3.00	In-person
E20133	Mortgage and Real Estate Taxation	3.00	In-Person
E20134	Mortgage and Real Estate Taxation (Zoom)	3.00	Virtual
E17510	New Home Construction	3.00	In-person
E17963	Pricing Strategies: Mastering the CMA	6.00	In-person
E20128	Radon and Real Estate Transactions (Zoom)	3.00	Virtual
E17260	Radon for the Real Estate Transaction	3.00	In-person
E17261	Real Estate Auctions 101	3.00	In-person
E17744	Real Estate Law: Regulations and Practices	3.00	In-person
E17531	Renovation Lending	3.00	In-person
E17647	Safety Matters	3.00	In-person
E20287	Secrets to Listing Effectiveness	3.00	Distance
E20238	Seller Representative Specialist (SRS) Designation	9.00	In-person
E17262	Selling Foreclosures and REOs	3.00	In-person
E17997	Smart Growth	3.00	In-person
E17277	That Doggone Mold	3.00	In-person
E18107	The Commercial Experience	9.00	In-person
E20096	The Commercial Experience (Zoom)	9.00	Virtual
E17726	The Hispanic/Latino Market	3.00	In-person
E20239	The Success Triangle - Be Informed, Be Careful, Be Et	3.00	In-person
E17273	Understanding Appraisers	3.00	In-person

A20177

Understanding Appraisers (Zoom)

3.00

Virtual

Kansas Mortgage CE Institute (Open Mortgage)

3566 N Lake Ridge CT
Wichita KS 67205

School Code: ED0086

Coordinator Information
Mike Gonzales
mike@mysmarterfinancing.com

Email: mike@mysmarterfinancing.com
Phone: (316) 262-7766
Fax: (866) 265-1046
Website:

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E18138	HECM for Purchase	3.00	Virtual
E17748	HECM for Purchase	3.00	In-person

Kansas Real Estate Commission

700 SW Jackson St
Suite 404
Topeka KS 66603

School Code: ED0037

Coordinator Information

Email: kreceducation@ks.gov
Phone: (785) 296-3411
Fax: (785) 296-1771
Website: krec.ks.gov

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20000	Commission Meeting (one meeting per renewal period)	3.00	In-person

Kansas Secured Title

3497 SW Fairlawn
Topeka KS 66614

School Code: ED0143

Coordinator Information
Kaley Thomas
kthomas@kstitle.com

Email: kthomas@kstitle.com
Phone: (785) 271-9352
Fax: (785) 272-4984
Website: www.kstitle.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20301	Title 101	3.00	In-person

Keep Me Certified

512 Park Drive
Suite 15366
Boston MA 02215

Jeff Weiss

School Code: ED0135

Coordinator Information
Jeff Weiss
617-651-1335
support@keepmecertified.com

Email: support@keepmecertified.com
Phone: (617) 651-1335
Fax: () -
Website: www.keepmecertified.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20178	Code of Ethics	3.00	Distance
E20179	Financing a Home: New Rules	3.00	Distance
E20180	Financing a Home: Personal Credit	3.00	Distance
M20272	Kansas Required Core	3.00	Distance

A20182

Understanding Appraisal

3.00

Distance

KSU Agricultural Economics Extension342 Waters Hall
Manhattan KS 66506

Rich Llewelyn

School Code: ED0009

Coordinator Information
Rich Llewelyn
rvl@ksu.edu

Email: rvl@ksu.edu

Phone: (785) 532-1504

Fax: () -

Website: <http://www.agmanager.info>**Course Offerings**

		<u>Hours</u>	<u>Location</u>
E17281	Kansas Income Tax Institute	6.00	In-person
A17280	Managers and Appraisers Summer Meeting	3.00	In-person
A17279	Managers and Appraisers Winter Meeting	3.00	In-person

KSU Engineering Extension2323 Anderson Ave
Ste 300
Manhattan KS 66502

Brian Hanson

School Code: ED0011

Coordinator Information
Brian Hanson
bhanson@ksu.edu

Email: bhanson@ksu.edu

Phone: (785) 532-6026

Fax: () -

Website:

Course Offerings

		<u>Hours</u>	<u>Location</u>
E17282	Radon for Real Estate Professionals	3.00	In-person
E17283	Radon for Real Estate Professionals	4.00	In-person
E20055	Radon for Real Estate Professionals	4.00	Virtual

Lowry School of Real Estate3636 Alpaca Road
Joplin MO 64804-8736

Nancy Lowry

School Code: ED0013

Coordinator Information
Nancy Lowry
nancy@lowryschoolofrealestate.com

Email: nancy@lowryschoolofrealestate.com

Phone: (417) 624-5596

Fax: () -

Website: www.lowryschoolofrealestate.com**Course Offerings**

		<u>Hours</u>	<u>Location</u>
E17291	Broker Management	3.00	Distance
E17289	Broker Management	4.00	Distance
E17288	Broker Management	4.00	In-person
E17290	Broker Management	3.00	In-person
E17314	Code of Ethics	3.00	In-person
E17315	Code of Ethics	3.00	Distance
E17313	Code of Ethics	4.00	Distance
E17312	Code of Ethics	4.00	In-person
E17324	Contract Issues	3.00	In-person
E17655	Contracts & Audits	3.00	In-person
E17659	Contracts & Audits	4.00	In-person

E17316	Environmental Issues: Mold, Radon and Lead	4.00	In-person
E17317	Environmental Issues: Mold, Radon and Lead	4.00	Distance
E17319	Environmental Issues: Mold, Radon and Lead	3.00	Distance
E17318	Environmental Issues: Mold, Radon and Lead	3.00	In-person
E17304	Fair Housing	4.00	In-person
E17306	Fair Housing	3.00	In-person
E17307	Fair Housing	3.00	Distance
E17305	Fair Housing	4.00	Distance
E17320	FHA Financing	4.00	In-person
E17292	Introduction to Commercial Real Estate	6.00	In-person
E17294	Introduction to Commercial Real Estate	4.00	In-person
E17295	Introduction to Commercial Real Estate	4.00	Distance
E17293	Introduction to Commercial Real Estate	6.00	Distance
E17001	Issues Facing Real Estate Licensees	3.00	In-person
M20305	Kansas Required Core	3.00	Distance
M20306	Kansas Required Core	4.00	Distance
M20307	Kansas Required Core	3.00	In-person
M20308	Kansas Required Core	4.00	In-person
E17321	Lawsuits	3.00	In-person
E17296	Listing Presentation	4.00	In-person
E17298	Listing Presentation	3.00	In-person
E17297	Listing Presentation	4.00	Distance
E17299	Listing Presentation	3.00	Distance
E17325	Negotiating	3.00	In-person
E17308	New Home Construction	4.00	In-person
E17311	New Home Construction	3.00	Distance
E17309	New Home Construction	4.00	Distance
E17322	Representation Options	3.00	Distance
E17323	Representation Options	3.00	In-person
E17300	Representing the Buyer Client	4.00	In-person
E17302	Representing the Buyer Client	3.00	In-person
E17303	Representing the Buyer Client	3.00	Distance
E17301	Representing the Buyer Client	4.00	Distance

McKissock LP

218 Liberty Street
Warren PA 16365

School Code: ED0052

Coordinator Information

Emily Timblin
emily.timblin@colibrigroup.com

Email: colibreregulatory@colibrigroup.com

Phone: (800) 328-2008

Fax: (814) 723-3016

Website: www.mckissock.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>	
E17527	A New Look at Contract Law	3.00	Distance
E17713	Americans with Disabilities Act ADA	3.00	Distance
E17988	Educating Homebuyers	3.00	Distance
E20042	Ethics in the Age of Disruption	3.00	Distance

E17766	Finding Your Focus: Niche Marketing for Real Estate	3.00	Distance
E17771	Going Green: Elements of an Eco-Friendly Home	3.00	Distance
E20093	Helping Clients Understand Real Estate Financing	3.00	Distance
E17571	How to Work with RE Investors-Part 1	3.00	Distance
E17572	How to Work with RE Investors-Part 2	3.00	Distance
E20237	Implicit Bias Awareness and Cultural Competency	4.00	Distance
E20034	JMan's Tech Tools	3.00	Distance
M20274	Kansas Required Core 2023	3.00	Distance
E17711	Millennials are Changing Real Estate: Are You Ready?	3.00	Distance
E20033	NAR: May the Code Be With You	3.00	Distance
E20187	Nontraditional and Alternative Finance	3.00	Distance
E17874	Online Correspondence: Americans with Disabilities A	3.00	Distance
E20110	Online Correspondence: Ethics in the Age of Disruptio	3.00	Distance
E17875	Online Correspondence: Finding Your Focus: Niche M	3.00	Distance
E17876	Online Correspondence: Going Green: Elements of an l	3.00	Distance
E20111	Online Correspondence: NAR, May the Code Be With	3.00	Distance
E20090	Performing Quality BPOs	4.00	Distance
E17830	Policy Issues Facing Brokerages Today	3.00	Distance
E17708	Real Estate Investing: Beyond the Basics	3.00	Distance
E20213	Real Estate Market Cycles and Trends	3.00	Distance
E17729	Real Estate Safety: Protect Yourself and Your Client	3.00	Distance
E17989	Real Estate Taxes	3.00	Distance
A20188	Real Property Appraisals	4.00	Distance
E20091	Taking the Distress Out of Distressed Properties	3.00	Distance

MLS Campus Inc

33 E Robinson St, Suite 216
Orlando FL 32801

School Code: ED0140

Email: admin@mlscampus.com
Phone: (202) 445-5245
Fax: () -
Website: www.mlscampus.com

Coordinator Information
Merouane Remmouche
202-445-5245
admin@mlscampus.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20249	Contract Law	3.00	Distance
E20251	Fair Housing	3.00	Distance
E20253	Licensee Safety	3.00	Distance
E20254	Real Estate Ethics	3.00	Distance

Paul Davis Restoration, Inc.

7251 Salisbury Road
Suite 6
Jacksonville FL 32258

School Code: ED0127

Email: julie.peck@pauldavis.com
Phone: (904) 899-6134
Fax: () -
Website:

Coordinator Information
Julie Peck
Julie.Peck@Pauldavis.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
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E20024	After the Disaster	3.00	In-person
E20023	Before the Disaster	3.00	In-person
E20025	Claims - Policy and Practice	3.00	In-person
E20026	Fixing Bad - The Clean Up of Meth Labs	3.00	In-person
E20027	Inventory and Evaluation of Property Losses	3.00	In-person
E20028	Mold and Water Claims	3.00	In-person
E20029	Smoke and Odor Damage Mitigation	3.00	In-person

Preferred Systems, Inc.

1001 State Street
Erie PA 16501

School Code: ED0094

Coordinator Information
Megan Stevenson
megan@preferrededucation.com

Email: info@preferrededucation.com

Phone: (888) 455-7437

Fax: (814) 455-7026

Website: www.preferrededucation.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E18056	50 Homestaging Tips by the Book	3.00 In-person
E20230	Air and Water Quality: What Real Estate Agents Need	3.00 In-person
E20231	Air and Water Quality: What Real Estate Agents Need	3.00 Distance
E20082	Avoiding the Aggravations of Home Inspections	3.00 Virtual
E17805	Avoiding the Aggravations of Home Inspections	3.00 In-person
E18096	Going Green: For Real Estate Agents	3.00 In-person
E20083	Grow Houses	3.00 Virtual
E20084	Grow Houses	3.00 In-person
E17808	Kitchen and Bath Appliances: What Real Estate Agents	3.00 In-person
E18097	Lead Safety: What Real Estate Agents Need to Know	3.00 In-person
E18043	Luxury Listings	3.00 In-person
E20085	Managing the Home Inspection	3.00 Virtual
E17806	Managing the Home Inspection	3.00 In-person
E18098	Mold: What You Need to Know About Mold & How to	3.00 In-person
E20232	New Home Construction: For Real Estate Professionals	3.00 In-person
E20233	New Home Construction: For Real Estate Professionals	3.00 Distance
E20234	Pests and Environmental Hazards for Real Estate Professionals	3.00 In-person
E20235	Pests and Environmental Hazards for Real Estate Professionals	3.00 Distance
E17807	Radon and Real Estate Transactions	3.00 In-person
E17809	Residential Structural Inspections: For Real Estate Agents	3.00 In-person
E20228	The 10 Most Common Home Defects: For Real Estate Professionals	3.00 In-person
E20229	The 10 Most Common Home Defects: For Real Estate Professionals	3.00 Distance
E18095	The Basics of Heating Systems: For Real Estate Agents	3.00 In-person
E18099	Understanding Residential Electrical Inspections	3.00 In-person

Real Estate Success Series LLC

2609 160th St
Redondo Beach CA 90278

Email: sheree@realestatesuccessseries.com
Phone: (310) 259-5776
Fax: () -
Website: www.realestatesuccessseries.com

School Code: ED0139

Coordinator Information
Sherree Aguirre
sheree@realestatesuccessseries.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20248	Investment Property Specialist Program - Learn it! List	4.00	Distance

Realty School of Kansas

3241 E Douglas
Wichita KS 67218

Email: RSK6853652@gmail.com
Phone: (316) 685-3652
Fax: (316) 682-4152
Website: www.rsk.net

Larry Rickard
Coordinator Information
Larry Rickard
RSK6853652@gmail.com

School Code: ED0021

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17933	Contracts (Contract Fundamental & Provisions)	4.00	Distance
E17365	Money and Interest Rates and Brokerage Management	4.00	Distance
E17367	The Settlement Process: Debits and Credits/Recordkeep	4.00	Distance

ReeceNichols Training

11601 Granada
Leawood KS 66211

Email: Training@reecenichols.com
Phone: (913) 266-5635
Fax: (913) 981-6897
Website: www.training.reeceandnichols.com

Missy Greene
Coordinator Information
Missy Greene
9132665571
Training@ReeceNichols.com

School Code: ED0035

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E18062	Advocating for Short Sale Clients	3.00	Distance
E18063	Affordable Housing: Solutions for Homes and Financin	3.00	Distance
E20288	Agency and Critical Legal Landmines in Missouri	3.00	Distance
E18064	Assistance Animals and Fair Housing	3.00	Distance
E17772	Certified New Home Sales Professional (CSP)	9.00	In-person
E18066	Code of Ethics in Action: Real Life Applications	3.00	Distance
E18065	Code of Ethics: Good for Your Clients and Your Busin	3.00	Distance
E18067	Current Issues and Trends in Real Estate	3.00	Distance
E20105	Cyber Crime and Human Behavior	3.00	Virtual
E17803	Design/Build Solutions for Aging & Accessibility (CA)	6.00	In-person
E18068	Did You Serve? Identifying Homebuying Advantages f	3.00	Distance
E18069	Diversity: Your Kaleidoscope of Clients	3.00	Distance
E20290	Fair Housing: Welcome Home	3.00	Distance
E18070	Fundamentals of Commercial Real Estate	3.00	Distance
E17769	House Construction as a Selling Tool	9.00	In-person

E17389	Introduction to New Homes I	3.00	In-person
M20292	Kansas Required Core 2023	3.00	Distance
M20293	Kansas Required Core 2023	3.00	In-person
E18072	Keeping it Honest: Understanding Real Estate and Mor	3.00	Distance
E18074	Marketing, Advertising, and Social Media Compliance	3.00	Distance
E18123	Negotiate This!	3.00	Virtual
E17401	Negotiate This!	3.00	In-person
E18075	Personal Safety	3.00	Distance
E18076	Preparing a Market Analysis - Best Practices	3.00	Distance
E18077	Roadmap to Success: Business Planning for Real Estate	3.00	Distance
E18078	Sex and Real Estate: Sexual Harassment, Sexual Discri	3.00	Distance
E20294	Sorry Judge! I Didn't Know That Either!	3.00	Distance
E18079	Taxes and Real Estate: What You Need to Know	3.00	Distance
E18080	Technology Tools, Trends, and Risk Management	3.00	Distance
E20289	The Code of Ethics: From Peddlers to Pros	3.00	Distance
E20291	The Forces Behind Price, Value, and Appraising	3.00	Distance
E18081	Working with Real Estate Investors: Understanding Inv	3.00	Distance

REMI School of Real Estate LLC (Digital Learning)

2711 Willard Road
Richmond VA 23294

Email: staff@remiteam.com
Phone: (808) 230-8200
Fax: () -
Website: remiteam.com

Jean or David Catanzaro
Coordinator Information
Jean or David Catanzaro
808-230-8200
jc@remiteam.com

School Code: ED0129

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E20059 Applied Ethics in Practice Case Studies	3.00	Distance
E20060 Basic Steps to Analyze Investment Property	3.00	Distance
E20061 Benefits of 1031 Exchange for Investment Clients	3.00	Distance
E20062 Code of Ethics - Pathways to Professionalism (NAR)	3.00	Distance
E20063 Fair Housing Real World Examples and Liability	3.00	Distance
E20064 Green Homes - Benefits to Buyers and Sellers	3.00	Distance
M20278 Kansas Required Core	3.00	Distance
E20065 Market Analysis and BPO	3.00	Distance
E20066 Policies to Reduce Risk	3.00	Distance
E20067 Real Estate Math Made Easy	3.00	Distance
E20068 Using Home Inspections to Protect Your Clients	3.00	Distance

Renovation Lending School

15835 Switzer Rd
Overland Park KS 66221

Email: troy@renosmadeeasy.com
Phone: (785) 691-7969
Fax:
Website: <http://renosmadeeasy.com>

Troy Fairchild
Coordinator Information
Troy Fairchild
troy@renosmadeeasy.com

School Code: ED0087

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
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E17757

Renovation Loan Programs

3.00

In-person

Residential Real Estate Council

430 N Michigan Ave
Suite 400
Chicago IL 60611

Coordinator Information
Regina Harvey
rharvey@crs.com

School Code: ED0064

Email: rharvey@crs.com
Phone: (800) 462-8841
Fax: (312) 321-4440
Website: www.crs.com

Course Offerings

		<u>Hours</u>	<u>Location</u>
E17665	CRS 120 Converting Leads Into Closings	8.00	In-person
E17666	CRS 121 Win-Win Negotiation Techniques	8.00	In-person
E17667	CRS 122 Building a Team to Grow Your Business	3.00	In-person
E17745	CRS 123 Mastering Relevant, Consumer-Focused Mar	8.00	In-person
E17746	CRS 124 Turning New Homes Into Ongoing Revenue	8.00	In-person
E17917	CRS 125 - Zero to 60 Home Sales A Year (and Beyond	8.00	In-person
E17918	CRS 126 - 7 Things Successful Agents Do Differently:	8.00	In-person
E17919	CRS 127 - Succession Planning: Building, Valuing, an	8.00	In-person
E17920	CRS 128 - Succeeding in the Luxury Home Market	8.00	In-person
E17922	CRS 133 -Top of Mind Techniques to Boost Your Brar	8.00	In-person
E17923	CRS 135 -Transforming Difficult Situations Into Profit:	8.00	In-person
E17921	Cyber Security: Protecting Your Business and Your Cli	8.00	In-person
E20038	Digital Marketing: Establishing A Social Media Brand	3.00	In-person
E18112	Generational Marketing: Innovative Strategies Across /	8.00	Virtual
E18109	Generational Marketing: Innovative Strategies Across /	8.00	In-person
E17943	Power Up On Smart Home Technologies - RS 134	8.00	In-person
E18111	Power Up on Smart Home Technology	8.00	Virtual
E18008	RS 183 - Silver Bullet Solutions: Helping Buyers Buy ε	8.00	In-person
E17944	Tax Strategies for the Real Estate Professional RS - 13ε	8.00	In-person

RSCK School of Real Estate

170 W Dewey St
Wichita KS 67202

Cindi Siggs

School Code: ED0069

Coordinator Information
Cindi Siggs
cindi@sckrealtors.com

Email: cindi@sckrealtors.com

Phone: (316) 263-3167

Fax: (316) 263-2832

Website: www.sckrealtors.com

Course Offerings

		<u>Hours</u>	<u>Location</u>
E20220	A Connection Culture	3.00	In-person
E17753	Agency Toolbox Essentials	3.00	In-person
E20227	Agency, Team Management and Operating Principles f	3.00	In-person
E20257	Assistance Animals and Fair Housing	4.00	Distance
E20189	At Home With Diversity	6.00	In-person
E17840	Auction 101: Going Once...Going Twice...	3.00	In-person
E20053	Auction 101: Going Once...Going Twice...	3.00	Virtual
E20205	Boomer & Beyond: Working with an Aging Population	3.00	In-person

E20014	Building the Dream: Creating the Foundations and Inte	3.00	In-person
E20309	Buyer Strategies for Today's Market	3.00	In-person
E20202	Buyers Aren't Liars: A consumer Driven Experience	3.00	Distance
E17791	Buyers Aren't Liars: Focusing on a Consumer Driven E	3.00	In-person
E17790	Contract Puzzle Pieces: Amendments and Addendums	3.00	In-person
E18128	Contract Puzzle Pieces: Amendments and Addendums	3.00	Virtual
E20258	Currents Issues: Cooperation, Negotiation, IBuyers, an	3.00	Distance
E18145	Detours & Dead Ends: Navigating Your Way to a Succ	3.00	Virtual
E17761	Detours & Dead Ends: Navigating Your Way to a Succ	3.00	In-person
E20224	Developing Brokerage Strategies for Risk Management	3.00	In-person
E20259	Did You Serve? Identifying Homebuying Advantages f	3.00	Distance
E20260	Diversity: Your Kaleidoscope of Clients	3.00	Distance
E20269	Ethics at Work	3.00	Distance
E20286	Ethics Survivor	3.00	In-person
E18127	Financeopoly: Real Estate Finance Basics	3.00	Virtual
E17960	Financeopoly: Real Estate Finance Basics	3.00	In-person
E17615	Financial Roundtable	3.00	In-person
E17428	Getting Down to Business with the Purchase Contract	3.00	In-person
E20041	Getting Down to Business with the Purchase Contract	3.00	Virtual
E17799	Getting to the Why: Strategic Negotiations	3.00	In-person
E17759	Health & Fitness of Your Business: Prospecting for the	3.00	In-person
E18147	Health & Fitness of Your Business: Prospecting for the	3.00	Virtual
E20089	Inside Edition: The Reverse Mortgage & Celebrities	3.00	Virtual
E17855	Inside Edition: The Reverse Mortgage & Celebrities	3.00	In-person
E20210	Inspections: Navigating the Process	3.00	In-person
M20296	Kansas Required Core	3.00	Distance
M20310	Kansas Required Core	3.00	In-person
E20261	Keeping It Honest: Understanding Real Estate and Mor	3.00	Distance
E18009	Leadership - Work Smarter, Not Harder	3.00	In-person
E17515	Military Relocation Professional	6.00	In-person
E18146	Nailing It All Together: Bringing the Nuts & Bolts Tog	3.00	In-person
E20123	Nailing It All Together: Brining the Nuts & Bolts to the	3.00	Virtual
E20262	Personal Safety	3.00	Distance
E20221	Policies & Procedures Development for Your Brokerag	3.00	In-person
E20326	Port to Treasure: Mapping the Way from Contract to Cl	3.00	In-person
E17684	Pricing Strategies: Mastering the CMA	6.00	In-person
E20204	Putting REALTOR Safety First: Safety Strategies for th	3.00	In-person
E17778	Real Estate Negotiation Expert	9.00	In-person
E20223	Realities of Broker Management	3.00	In-person
E18125	REALTOR Court - You've Been Summoned	3.00	Virtual
E18005	REALTOR Court -You've Been Summoned	3.00	In-person
E20264	Roadmap to Success: Business Planning for Real Estate	3.00	Distance
E20265	Section1031 Tax-Deferred Exchanges	3.00	Distance
E20130	Seller Representative Specialist	9.00	In-Person
E20311	Senior Real Estate Specialist	9.00	In-person
E17779	Senior Real Estate Specialist	9.00	In-person

E20266	Sex and Real Estate: Sexual Harassment, Sexual Discrimination	3.00	Distance
E20097	Shifting Gearing: Transforming Your Listing Knowledge	3.00	Virtual
E20098	Shifting Gearing: Transforming Your Listing Knowledge	3.00	In-person
E20131	Short Sales and Foreclosure Alternatives	3.00	In-Person
E20225	Starting a Real Estate Company: Your Blueprint to Success	6.00	In-person
E20267	Technology Tools, Trends, and Risk Management	3.00	Distance
E20270	The Fundamentals of Commercial Real Estate	3.00	Distance
E20226	The Impact of Management Style	3.00	In-person
E18126	Work Smarter, Not Harder	3.00	Virtual
E20268	Working with Real Estate Investors	3.00	Distance
E20312	Your Prescription for Understanding People: Behavioral Economics	3.00	In-person

Salina Community Relations

300 W Ash
Room 101
Salina KS 67401

School Code: ED0122

Coordinator Information
Michelle Martin
michelle.martin@salina.org

Email: community.relations@salina.org
Phone: (785) 309-5745
Fax: (785) 309-5769
Website: <http://www.salina-ks.gov/crd>

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20325	2023 Fair Housing Seminar	6.00	In-person

School of Advanced REALTORS (SOAR)

150 N Market St
Wichita KS 67202

Leslie Myers
Coordinator Information
Leslie Myers
3162626400
lmyers@weigand.com

School Code: ED0141

Email: lmyers@weigand.com
Phone: (316) 252-6400
Fax: (316) 267-0216
Website: www.weigand.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20276	Indoor Environmental Quality Inspections 101	3.00	In-person
E20277	Informed Dialogue for Agents: Lagoons, Septics, and V	3.00	In-person

Sirmon Training and Consulting Group, LLC

292 E Ridge Dr
Boone NC 28607

Coordinator Information
Rebecca Sirmon
rebeccasirmon@gmail.com

School Code: ED0110

Email: rebeccasirmon@gmail.com
Phone: (704) 458-9743
Fax: () -
Website:

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17914	American Warrior Real Estate Professional	4.00	In-person

Super Inspector Training Academy (SITA)7013 S I-35
Corinth TX 76210

School Code: ED0138

Coordinator Information
Jeff Howell
SITA@yoursuperinspector.comEmail: SITA@yoursuperiorinspector.com
Phone: (940) 367-7482
Fax: () -
Website: www.superinspectortrainingacademy.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20241	Understanding Foundation Performance and Sewer Car	3.00	Virtual
E20242	Understanding Residential Home and New Constructio	3.00	Virtual
E20243	Understanding Septic Systems, Water Wells and Water	3.00	Virtual

The CE Shop, LLC5670 Greenwood Plaza Blvd
Ste 340W
Greenwood Village CO 80111

Rebecca Piltingsrud

School Code: ED0048

Coordinator Information
Rebecca Piltingsrud
(720) 390-3805
rebecca.piltingsrud@theceshop.comEmail: compliance@theceshop.com
Phone: (888) 827-0777
Fax: (888) 708-8212
Website: www.theceshop.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17018	Advocating for Short Sale Clients	3.00	Distance
E18012	Assistance Animals and Fair Housing	4.00	Distance
E20094	Current Issues: Cooperation, Negotiation, iBuyers, and	3.00	Virtual
E17584	Did You Serve - Identifying Homebuying Advantages 1	3.00	Distance
E17137	Diversity: Your Kaleidoscope of Clients	3.00	Distance
E18142	Document Excellence for Smoother Transactions	3.00	Distance
E18048	Ethics at Work	3.00	Distance
E20275	Fair Share: Protecting Consumers and Your Business fr	3.00	Distance
E20036	First Time Home Buyers: A Niche to Grow On	3.00	Distance
E20298	Growing Green: Environmental Awareness and Your R	3.00	Distance
M20285	Kansas Required Core 2023	3.00	Distance
E17140	Keeping it Honest: Understanding RE and Mortgage Fr	3.00	Distance
E17773	Marketing, Advertising, and Social Media Compliance	3.00	Distance
E17614	Personal Safety	3.00	Distance
E17865	Preparing a Market Analysis	3.00	Distance
E18143	Property Inspection Issues	3.00	Distance
E17149	Roadmap to Success: Business Planning for Real Estate	3.00	Distance
E18148	Section 1031 - Tax Deferred Exchanges	3.00	Distance
E20037	Serving the Unique Needs of the Senior Market	3.00	Distance
E18013	Sex and Real Estate: Sexual Harassment, Sexual Discri	3.00	Distance
E18014	Taxes and Real Estate: What You Need To Know	3.00	Distance
E17932	Technology Tools, Trends, and Risk Management	3.00	Distance
E17869	The Fundamentals of Commercial Real Estate	3.00	Distance
E20163	Using the Code to Solve Ethical Dilemmas	3.00	Distance
E17801	Working with Real Estate Investors: Understanding Inv	3.00	Distance

Training Cove

14301 N 87th
Ste 106
Scottsdale AZ 85260

Email: help@trainingcove.com
Phone: (480) 517-1000
Fax: () -
Website: www.trainingcove.com

Steven Jordan

School Code: ED0084

Coordinator Information
Steven Jordan
help@trainingcove.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17718	Building Green, Building Smart	3.00	Distance
E17912	Clarifying the Code of Ethics	3.00	Distance
E17720	Drugs, Disasters and Other Disclosures	3.00	Distance
E18006	Establishing Broker Policies and Procedures	3.00	Distance
E17719	Fair Housing for Real Estate Professionals	3.00	Distance
M20284	Kansas Required Core	3.00	Distance
E18039	Why Does It Matter Who I Represent?	3.00	Distance

TRAINING PARTNERS

6850 College Blvd
Overland Park KS 66211

Email: aliciaj@kw.com
Phone: (913) 906-5488
Fax: (913) 744-2688
Website: www.realestateschoolkc.com

Alicia Holmes

School Code: ED0061

Coordinator Information
Alicia Holmes
913-530-0759
aliciaj@kw.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E18027	Military Residential Specialist	8.00	In-person

University of Missouri- Kansas City

5100 Rockhill Road
Kansas City MO 64110

Email: connelyc@umkc.edu
Phone: (816) 235-5131
Fax: () -
Website: www.umkc.edu

Coordinator Information
Charles C. Connely IV
connelyc@umkc.edu

School Code: ED0104

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20297	2023 UMKC Real Estate Symposium	6.00	In-person

WebCE, Inc. (RealEstateCE.com)

12222 Merit Dr
Ste 500
Dallas TX 75251

Email: CustomerService@WebCE.com
Phone: (877) 488-9308
Fax: (214) 570-0213
Website: www.webce.com

Coordinator Information
Don Shipp
844-397-7091
ComplianceManager@webce.com

School Code: ED0062

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20150	Adhering to a Higher Standard: The Code of Ethics	3.00	Distance

E20236	Avoiding Costly Mistakes in Your Real Estate Career	3.00	Distance
E20190	Commercial Real Estate Investing	3.00	Distance
E20009	Cybersecurity Best Practices for Real Estate Profession	3.00	Distance
E20247	Fair Housing: It's Just Good Business	3.00	Distance
M20271	Kansas Required Core	3.00	Distance
E17825	Managing Conflicts with Tenants, Clients, and Employ	3.00	Distance
E20168	Negotiating for a Win/Win	3.00	Distance
E17645	Personal Safety	3.00	Distance
E20165	Section 1031 Real Property Like-Kind Exchanges	3.00	Distance
E20170	Smart Tech, Smarter Agent: Smart Tech in Residential	3.00	Distance
E17827	Tiny Homes and Other Alternative Properties	3.00	Distance
E20040	Who Represents Whom? Agency Uncloaked	3.00	Distance
E20146	Why Risk It? Management Strategies	3.00	Distance
E20166	Working with Senior Clients in Real Estate	4.00	Distance

Wichita Area Builders Association

730 N Main
Wichita KS 67203

Wesley E. Galyon

School Code: ED0025

Coordinator Information
Debra Moore
debra@wabahome.com

Email: debra@wabahome.com

Phone: (316) 265-4226

Fax:

Website:

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17443	10 Point Game Plan for Achieving Business Success in	4.00 In-person
E17446	25 Tough Market Home Selling Secrets	4.00 In-person
E17440	Advanced CSP I	9.00 In-person
E17438	Certified New Home Sales Professional	9.00 In-person
E17444	Closing the Sale	4.00 In-person
E17447	Creating Urgency in a Non-Urgent Housing Market	4.00 In-person
E17445	Creative Marketing vs Selling	4.00 In-person
E17448	Effective Marketing on a Shoestring Budget	6.00 In-person
E17449	Internet Marketing: Taking New Home Sales to the Ne:	3.00 In-person
E17439	IRM IV - New Home Sales Management/Strategies/Tr	9.00 In-person
E17450	Low Cost Marketing Strategies	6.00 In-person
E17577	Selling the Newly Constructed Home	4.00 In-person
E17442	The Answer to the Question Is... Now!	4.00 In-person
E17441	The Main Event(s) - Knock Out New Home Marketing	4.00 In-person
E17578	The New Home Buying Process	4.00 In-person

Wichita State University

185 Fairmount
Wichita KS 672060077

Email: realestate@wichita.edu

Phone: (316) 978-7163

Fax: (316) 978-3263

Website:

Dr. Stanley Longhofer

Coordinator Information

Dr. Stanley Longhofer
realestate@wichita.edu

School Code: ED0026

Course Offerings

		<u>Hours</u>	<u>Location</u>
E17871	Commercial Building Fundamentals 1: Electrical Syste	3.00	In-person
E17872	Commercial Building Fundamentals 2: Roofing and HV	3.00	In-person
E17973	Commercial Lease Essentials	3.00	In-person
E17980	Increasing Value for Consumers through Authenticity	3.00	In-person
E17981	Increasing Value for Consumers through Digital Comr	3.00	In-person
E17982	Increasing Value for Consumers through Legitimacy ar	3.00	In-person
E17777	Land Development Due Diligence	3.00	In-person
E20323	Paper on Steroids	5.00	In-person

X Factor Communications, LLC

PO Box 984
Lehi UT 84043

Email: eksayna@gmail.com

Phone: (801) 669-2425

Fax: () -

Website:

Coordinator Information

EksAyn Anderson
801-669-2425
eksayna@gmail.com

School Code: ED0113

Course Offerings

		<u>Hours</u>	<u>Location</u>
E20191	Sales, Negotiation, and Integrity	6.00	In-person