

# KREC Approved Continuing Education Providers

Schools are listed alphabetically and include contact information to request enrollment and cost information. Provide your license number and name as licensed. Courses are available in person or by distance education and may be completed throughout the two-year renewal period.

To search by topic: Click the keys "Ctrl-F" to open a Find box. Then type a keyword (e.g., Commercial, Core).

Course codes reflect the type of course:

E - Elective

M - Mandatory for both salespersons and brokers

A - Appraisal (Limited to one appraisal course per renewal period)

Locations reflect where the course takes place:

In-person -students are not physically separated from the instructor

Distance - Asynchronous learning, students are physically separated from the instructor for all or a portion of the course

Virtual - Synchronous learning, students are physically separated from the instructor but instruction occurs in real-time via video

## 1st Attempt (At Your Pace Online)

225 E Robinson St  
Suite 570  
Orlando FL 32801

Email: realestate@certus.com  
Phone: (877) 724-6150  
Fax: () -  
Website: www.ayporealestate.com

School Code: ED0059

Coordinator Information  
Don Reynolds  
CE  
realestate@certus.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17916	Broker Supervision and Escrow Account Management	3.00	Distance
M20339	Kansas Required Core (2023)	3.00	Distance
E20400	NAR Code of Ethics: Cycle 7	3.00	Distance
E17621	Trust Account & Brokerage Mgmt	3.00	Distance

## 360Training.com

6504 Bridge Point Parkway  
Ste 100  
Austin TX 78730

Email: accreditation@360training.com  
Phone: (877) 881-2235  
Fax: () -  
Website: www.360training.com

Samantha Montalbano  
Coordinator Information  
Samantha Montalbano  
accreditation@360training.com

School Code: ED0055

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17454	1031 Real Estate Exchange	3.00	Distance
E17455	Asset Management	3.00	Distance
E17456	Deeds	3.00	Distance

A17457	Estimating the Gross Living Area	3.00	Distance
E17458	Home Inspection	3.00	Distance
E17459	Liens, Taxes and Foreclosures	3.00	Distance
A17460	Real Estate Appraisal	3.00	Distance
E17461	Real Estate Math	3.00	Distance
E17462	Real Property Ownership and Land Use	3.00	Distance
E17463	Titles and Records	3.00	Distance

**4 Real Education**

8108 Country Club Dr 9  
Overland Park KS 66212

School Code: ED0137

Email: 4realtracy@gmail.com  
Phone: (913) 530-5083  
Fax: () -  
Website:

Coordinator Information  
Tracy Coughlin  
913-530-5083  
4realtracy@gmail.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20206	1031 Exchanges	3.00	In-person
E20207	Credit Scores	3.00	In-person
M20340	Kansas Required Core	3.00	In-person
E20245	Negotiating	3.00	In-person
E20246	Why Do You Do What You Do?	3.00	In-person

**Advantage Credit**

32065 Castle Court STE 300  
Evergreen CO 80439

School Code: ED0147

Email: thudson@advcredit.com  
Phone: (720) 457-3023  
Fax: () -  
Website: advcredit.com

Coordinator Information  
Tikisha Hudson  
thudson@advcredit.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20355	Increase Buying Power - Understand Credit Scores	3.00	In-person

**Better Homes & Gardens KC Homes (Training)**

8300 College Blvd  
Suite 130  
Overland Park KS 66210

School Code: ED0128

Email: training@kansascityhomes.com  
Phone: (913) 661-8595  
Fax: (913) 981-8451  
Website: kansascityhomes.com

Coordinator Information  
Polly Clark  
training@kansascityhomes.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20056	Behave Yourself: Code of Ethics	3.00	In-person
E20115	Doing It Right	3.00	In-person
E20295	Fair Housing: An Agent's Guide to Keeping it Real	3.00	In-person
M20302	Kansas Required Core	3.00	In-person
E20100	KCRAR Forms	3.00	In-person

E20118	Negotiations	3.00	In-person
E20119	Relocation is a Team Sport	3.00	In-person

**Career Academy of Real Estate - Penfed Realty**

School Code: ED0057

1617 N Waterfront Parkway  
Ste 110  
Wichita KS 67206

Coordinator Information  
Amanda Serrioz  
316-358-2828  
register@penfedrealty.com

Email: register@penfedrealty.com  
Phone: (316) 440-2244  
Fax: (316) 201-6351  
Website: www.penfedks.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17974	Agents Guide to Mortgage Lending	3.00	In-person
E17465	Common Violations	3.00	In-person
E17468	Helping the Consumer Negotiate the Deal	3.00	In-person
M20316	Kansas Required Core	3.00	In-person
E20160	Lagoons, Septics, and Wells: Informed Dialogue for Ag	3.00	In-Person
E17469	Lawsuits and the Real Estate Transaction	3.00	In-person
E17482	Nailing it All Together	3.00	In-person
E20209	NAR Code of Ethics	3.00	In-person
E17471	Property Inspections, What a Consumer Should Know	3.00	In-person
E17722	Science of Remodeling	3.00	In-person
E17470	Title Insurance and Closing: How to Protect and Better	3.00	In-person
E20043	Understanding 1031 Exchanges and the Agent's Role	3.00	In-person

**Career Education Systems**

Mark Barker

School Code: ED0002

8600 Ward Pkwy  
Ste 2080  
Kansas City MO 64114

Coordinator Information  
Mark Barker  
mark@ceskc.com

Email:  
Phone: (800) 748-7715  
Fax: () -  
Website: www.ceskc.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20172	10 Risks Commercial Agents Must Manage	3.00	In-person
E17066	1031 Exchanges	3.00	Distance
E17065	1031 Exchanges	3.00	In-person
E17075	Anatomy of a House	3.00	In-person
A17106	Appraisal Essentials	3.00	In-person
E17108	Broker Price Opinion Resource	6.00	In-person
E17054	Building a Real Estate Team	3.00	In-person
E17477	Certified Negotiation Expert	9.00	In-person
E17089	Closing the Deal	3.00	In-person
E17083	Commercial Code of Ethics	3.00	In-person
E17063	Commercial Lawsuits: Be Careful Out There	3.00	In-person
E17064	Commercial Leasing: Plugging Loopholes	3.00	In-person
E17084	Commercial Missouri Core	3.00	In-person
E17056	Contract for Deed: How to Use Effectively	3.00	In-person

E17067	Contracts	3.00	In-person
E17087	Creating Wealth Through Residential Investing	3.00	In-person
E17098	Creating Wealth Through Residential Investing	3.00	Distance
E17103	Credit Scores	3.00	In-person
E17052	Demonstrating Commercial Property with Power	3.00	In-person
E17111	Economic Development Financing	3.00	In-person
E17096	Effective Negotiating	3.00	Distance
E17085	Effective Negotiating for Real Estate Professionals - Pa	3.00	In-person
E17086	Effective Negotiating for Real Estate Professionals - Pa	3.00	In-person
E17045	Examining Offer: Changing "For Sale" to "Sold"	3.00	In-person
E17035	Experienced Agent Issues	3.00	In-person
E17036	Experienced Agents: Handling Complex Issues	3.00	Distance
E17556	Experienced Commercial Agents: Handling Complex I:	3.00	Distance
E17105	Fair Housing	3.00	Distance
E17046	Fair Housing - The Issue Isn't Black and White	3.00	In-person
E17088	FHA Today	3.00	In-person
E17043	Financing in the 2000s	3.00	In-person
E17097	Foreclosures and Short Sales	3.00	Distance
E17058	Getting Started in Office Property	3.00	In-person
E17068	Home Inspections: Slaying the Deal Killer	3.00	In-person
E17047	Home Styles and Design: What's Old, What's New	3.00	In-person
E17100	How to Attract More Buyers and Create More Sales	3.00	In-person
E17551	Identity Theft	3.00	In-person
M20303	Kansas Required Core	3.00	In-person
M20304	Kansas Required Core	3.00	Distance
E17044	Lawsuits	3.00	In-person
E17057	Lease Option/Purchase	3.00	In-person
E17073	Listing Presentations That Sizzle	3.00	In-person
E17040	Making Contracts and People Understandable	3.00	In-person
E17034	Managing Your Brokerage	3.00	In-person
E17091	Meth: What Every Agent Should Know	3.00	In-person
E17092	Meth: What Every Agent Should Know	3.00	Distance
E17080	Missouri Core	3.00	Distance
E17079	Missouri Core Curriculum: Real Property Law	3.00	In-person
E17102	Missouri Core: Representation Options	3.00	Distance
E17099	Missouri Core: Representation Options	3.00	In-person
E17041	Monopoly - It's Not Just a Game Anymore	3.00	In-person
E17107	Mortgage Fraud	3.00	In-person
E17094	Mortgage Fraud and RESPA	3.00	In-person
E17070	Negotiating	3.00	In-person
E17109	Networking and Real Estate	3.00	In-person
E17051	New Home Construction	3.00	Distance
E17050	New Home Construction	3.00	In-person
E17081	Non-Risky Business	3.00	In-person
E17039	Organizational Skills for the Fiduciary	3.00	In-person
E17048	Priced to Sell: It Can Be Done	3.00	In-person

E17053	Pricing Commercial Property with Power	3.00	In-person
E17082	Property Management	3.00	In-person
E17042	Prospecting: Educating the Public About Real Estate Se	3.00	In-person
E17071	Real Estate Confronts Reality	3.00	In-person
E17095	Real Estate Law	4.00	In-person
E17552	Representation Options in the Commercial Spotlight	3.00	Distance
E17069	Scruples - A Guide to Ethical Decision Making	3.00	In-person
E17037	Selling New Homes in the 2000s	3.00	In-person
E17072	Service Power	3.00	In-person
E17101	Shopping Center Leasing: Going Green and Lease Neg	3.00	In-person
E17093	Short Sales and Foreclosures	3.00	In-person
E17104	Short Sales and Foreclosures: What Real Estate Profess	6.00	In-person
E17038	Showing Homes: Selling Without Misrepresentation	3.00	In-person
E17110	Staging a Home: Benefitting Clients and Customers Ali	3.00	In-person
E17090	Survive and Thrive in a Declining Market	3.00	In-person
E17077	The Code of Ethics	3.00	In-person
E17078	The Code of Ethics	3.00	Distance
E17049	The Marketing Process: List to Sell	3.00	In-person
E17076	Title Work: Avoiding Problems and Getting Deals Clos	3.00	In-person
E17059	Understanding Agency I - Theory and Practice	3.00	In-person
E17060	Understanding Agency II - Service Delivery (REBAC)	3.00	In-person
E17061	Understanding Agency III - Marketing and Promotion (	3.00	In-person
E17062	Understanding Agency IV - Relocation/Office Policy (I	3.00	In-person
E17055	Understanding Environmental Issues	3.00	In-person
E17074	Using Technology to Serve Real Estate Consumers	3.00	In-person
E17566	Virtual World: Protecting and Promoting Client Interes	3.00	In-person
E17838	Why Do You Do What You Do?	3.00	Distance
E17703	Why Do You Do What You Do?	3.00	In-person

**CCIM Institute**

430 N Michigan Ave, S700  
Chicago IL 60611

Email: [cecredit@ccim.com](mailto:cecredit@ccim.com)  
Phone: (312) 321-4460  
Fax: () -  
Website: [www.ccim.com](http://www.ccim.com)

School Code: ED0116

**Coordinator Information**

Antoinette Jordan  
312-321-8566  
[ajordan@ccim.com](mailto:ajordan@ccim.com)

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17998	CI 101: Financial Analysis for Commercial Investment	9.00 In-person
E17999	CI 102: Market Analysis for Commercial Investment R	9.00 In-person
E18000	CI 103: User Decision Analysis for Commercial Invest	9.00 In-person
E18001	CI 104: Investment Decision Analysis for Commercial	9.00 In-person
E18003	Commercial Real Estate Negotiations	7.00 In-person
E18002	Foundations for Success in Commercial Real Estate	9.00 In-person
E20381	Introduction to Development Workshop	6.00 In-person

**CECheap**  
 8600 Ward Pkwy  
 Ste 2080  
 Kansas City MO 64114

School Code: ED0118

Coordinator Information  
 Mark Barker  
 mark@ceskc.com

Email: mark@ceskc.com  
 Phone: (800) 748-7715  
 Fax: () -  
 Website: www.cecheap.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E18030	1031 Exchanges	3.00	Distance
E18037	Code of Ethics	3.00	Distance
E18034	Creating Wealth Through Residential Investing	3.00	Distance
E18032	Effective Negotiating	3.00	Distance
E18036	Experienced Agent Issues	3.00	Distance
E20420	Fair Housing	3.00	Distance
E18033	Foreclosure & Short Sales	3.00	Distance
M20313	Kansas Required Core	3.00	Distance
E18031	Meth: What Every Agent & Client Should Know	3.00	Distance
E18029	New Home Construction	3.00	Distance

**CMPS Institute, LLC.**

3000 Old Alabama Road  
 Suite 119-477  
 Alpharetta GA 30022

School Code: ED0126

Coordinator Information  
 Julianna Nicholas  
 julianna@momentifi.com

Email: Julianna@momentifi.com  
 Phone: (734) 606-0202  
 Fax: () -  
 Website: https://info.momentifi.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20016	Cash Flow Planning for Real Estate Investors	3.00	In-person
E20015	Mortgage & Real Estate Taxation	3.00	In-person
E20017	Mortgage Math Camp	3.00	In-person

**Colibri Real Estate, LLC**

218 Liberty Street  
 Warren PA 16365

School Code: ED0054

Coordinator Information  
 Emily Timblin  
 emily.timblin@colibrigroup.com

Email: colibriregulatory@colibrigroup.com  
 Phone: (866) 739-7277  
 Fax: (314) 205-1613  
 Website: www.colibrirealestate.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20402	A New Look at Contract Law	3.00	Distance
E20437	Cybersecurity: Protecting the Real Estate Transaction	3.00	Distance
E20403	Educating Homebuyers	3.00	Distance
E20404	Ethics in the Age of Disruption	3.00	Distance
E20405	Going Green: Elements of an Eco-friendly Home	3.00	Distance
E20406	Implicit Bias Awareness and Cultural Competency	4.00	Distance

M20407	Kansas Required Core	3.00	Distance
E20434	Live Webinar: NAR: May the Code Be With You	3.00	Virtual
E20408	NAR May the Code Be With You	3.00	Distance
E20409	Nontraditional and Alternative Finance	3.00	Distance
E20438	Online Correspondence: Cybersecurity: Protecting the I	3.00	Distance
E20410	Online Correspondence: Ethics in the Age of Disruptio	3.00	Distance
E20411	Online Correspondence: Finding Your Focus: Niche M	3.00	Distance
E20412	Online Correspondence: Going Green: Elements of an I	3.00	Distance
E20413	Online Correspondence: How to Work with Real Estate	3.00	Distance
M20414	Online Correspondence: Kansas Required Core 2023	3.00	Distance
E20415	Online Correspondence: NAR May the Code Be With Y	3.00	Distance
E20435	Online Correspondence: Property Condition Discovery	3.00	Distance
E20416	Online Correspondence: Real Estate Safety: Protect Yo	3.00	Distance
E20440	Online Correspondence: Serving Generational Clients	3.00	Distance
E20441	Online Correspondence: Workforce Housing: Solutions	4.00	Distance
E20436	Property Condition Discovery and Disclosure Compliai	3.00	Distance
E20417	Real Estate Safety: Protect Yourself and Your Clients	3.00	Distance
E20439	Serving Generational Clients	3.00	Distance
E20418	Taking the Distress Out of Distressed Properties	3.00	Distance
E20442	Workforce Housing: Solutions for Homes and Financin	4.00	Distance

**Crystal Clear Academy**

1453 Briarwood Ln  
McPherson KS 67460

School Code: ED0121

Coordinator Information  
Crystal Toews  
620-200-0840  
crystalt@primeres.com

Email: [crystalt@primeres.com](mailto:crystalt@primeres.com)  
Phone: (620) 200-0840  
Fax: () -  
Website:

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>	
E20382	Credit Reporting & What Matters Most	3.00	In-person
E18092	How to Overcome Objections on Outdated and Fixer U	3.00	In-person
E20092	How to Present a VA Offer Sellers Will Accept	3.00	In-person
E20341	Reverse Mortgage for Purchase	3.00	In-person

**Dennis Walsh & Associates**

1102 Colony Plaza  
Newport Beach CA 92660

Jenny Vita  
Coordinator Information  
Jenny Vita  
jvita@sellnewhomes.com

School Code: ED0063

Email: [jvita@sellnewhomes.com](mailto:jvita@sellnewhomes.com)  
Phone: (949) 734-4252  
Fax: (949) 706-3502  
Website:

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>	
E20329	Certified New Home Specialist	3.00	Distance
E20330	Residential Construction Certified	3.00	Distance

**Dexterity CE, LLC**

14101 W Hwy 290  
Ste 1300B  
Austin TX 78737

Email: zeblowe@corp.openmtg.com  
Phone: (512) 893-6679  
Fax: (512) 893-6679  
Website: www.dexterityce.com

School Code: ED0109

Coordinator Information  
Zebulon Lowe  
zeblowe@corp.openmtg.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E18149	Green Real Estate	3.00	In-person
E17910	H4P- A Realtor's Guide for Utilizing the HECM for Pu	3.00	In-person
E18139	H4P- A REALTOR's Guide to Utilizing the HECM for	3.00	Virtual
E17984	Qualifying the Buyer Under New Regulations	3.00	In-person

**dotloop**

700 W Pete Rose Way #446  
Cincinnati OH 45203

Email: ctopola@dotloop.com  
Phone: (513) 739-5397  
Fax: () -  
Website:

School Code: ED0093

Coordinator Information  
Cody Topola  
(216) 212-2339  
ctopola@dotloop.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17797	Managing Online Transactions	3.00	In-person
E20240	Managing Online Transactions	3.00	Virtual

**Empire Learning**

9406 Clearhurst Drive  
Dallas TX 75238

Email: compliance@empirelearning.com  
Phone: (855) 460-1634  
Fax: (877) 624-9650  
Website: www.empirelearning.com

School Code: ED0136

Coordinator Information  
Michael Erbland  
michael@empirelearning.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20194	Code of Ethics	3.00	Distance
E20195	Distressed Properties	3.00	Distance
E20196	Fair Housing	3.00	Distance
E20197	Healthy Home Fundamentals	3.00	Distance
M20315	Kansas Required Core	3.00	Distance
E20198	Preventing Identity Theft	3.00	Distance
E20199	Property Management SOHI	3.00	Distance
E20200	Real Estate Investing: Recognizing Opportunities	3.00	Distance



**Fairway MC**  
 9393 W 110 St  
 Ste 250  
 Overland Park KS 66210

School Code: ED0114

Email: Lee.Smith@Fairwaymc.com  
 Phone: (816) 396-8810  
 Fax: (866) 728-4326  
 Website:

Coordinator Information  
 Lee Smith  
 816-396-8810  
 Lee.Smith@Fairwaymc.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17985 Reverse Mortgage for Purchase (H4P)	3.00	In-person

**Frontline Training & Consulting**

7167 1st Street #1541  
 Bonners Ferry ID 83805

Email: daleteaches@aol.com  
 Phone: (702) 439-1279  
 Fax: () -  
 Website: www.frontlinetrainingandconsulting.com

Dale Anderson School Code: ED0144

Coordinator Information  
 Dale Anderson  
 702-439-1279  
 daleteaches@aol.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E20335 Survive Violence/Realtor Safety	4.00	In-person

**Gaughan & Connealy**

4400 College Blvd  
 Ste 190  
 Overland Park KS 66211

Email: Chris@MidwestEstatePlan.com  
 Phone: (913) 262-2000  
 Fax: (913) 904-1348  
 Website: www.MidwestEstatePlan.com

Christopher Gaughan School Code: ED0081

Coordinator Information  
 Christopher Gaughan  
 Chris@MidwestEstatePlan.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17924 How to Get Real Estate Through Probate	3.00	In-person
E17689 Listing Homes for Disabled or Deceased Clients	3.00	In-person
E18137 Listing Homes for Disabled or Deceased Clients	3.00	Virtual

**Home Warranty of the Midwest, Inc**

PO Box 1  
 Rock Rapids IA 51246

Email: dena@homewarrantyinc.com  
 Phone: (877) 977-4949  
 Fax: (866) 977-4949  
 Website: www.homewarrantyinc.com

School Code: ED0091

Coordinator Information  
 Dena McDonald  
 dena@homewarrantyinc.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17776 The Insider's Guide to Home Warranties	3.00	In-person

**InterNACHI**

1750 30th St  
Ste 301  
Boulder CO 80301

Email: [education@internachi.org](mailto:education@internachi.org)  
Phone: (720) 735-7125  
Fax: () -  
Website: [www.nachi.org](http://www.nachi.org)

School Code: ED0088

Coordinator Information  
Benjamin Gromicko  
[education@internachi.org](mailto:education@internachi.org)

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17762	Home Energy Efficiency for Real Estate Professionals	4.00	Distance
E17763	Saving Home Energy for Real Estate Professionals	3.00	Distance

**Kansas Association of Realtors**

3644 SW Burlingame Rd  
Topeka KS 66611

Email: [rmcintyre@kansasrealtor.com](mailto:rmcintyre@kansasrealtor.com)  
Phone: (800) 366-0069  
Fax: () -  
Website: [www.kansasrealtoreducation.com](http://www.kansasrealtoreducation.com)

Rod McIntyre  
Coordinator Information  
Rod McIntyre  
[rmcintyre@kansasrealtor.com](mailto:rmcintyre@kansasrealtor.com)

School Code: ED0007

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20451	Accredited Buyer's Representative (ABR)	9.00	In-person
E17723	Beneath the Surface: Understanding the Anatomy of a l	6.00	Distance
E20370	Bringing Ethics to Life - The NAR Requirement and B	4.00	Distance
E18135	Broker Supervision & Common Violations	4.00	Virtual
E17191	Broker Supervision and Common Violations	4.00	Distance
E17188	Brokerage Management and Common Violations	4.00	In-person
E17216	Client Service: A meeting of the Minds (GRI 108)	4.00	In-person
E17186	Common Violations	3.00	In-person
E17187	Common Violations: Identify and Avoid Mistakes	4.00	Distance
E17185	Common Violations: Identify and Avoid Mistakes	4.00	In-person
E17196	Contract Law (part of GRI 103R)	4.00	In-person
E17217	Contract Law and Formation	4.00	In-person
E17218	Contract Law and Formation	3.00	In-person
E17580	Contract Law for Real Estate Professionals	4.00	Distance
E20124	Contract Law for Real Estate Professionals	3.00	In-person
E17234	Doing it Right: Smoothing the Process for Buyer and S	3.00	In-person
E20031	Ethics	3.00	Virtual
E17227	Exchanging Made Easy: How to do a Real Estate Exch:	4.00	In-person
E17755	Fair Housing and Beyond	4.00	In-person
E20219	Fair Housing and Beyond	3.00	In-person
E17232	Finishes: Understanding Houses Inside and Out	4.00	In-person
E17229	Foundations: How They Work and How to Keep Them	4.00	In-person
E17208	Fundamentals of Investment Real Estate	4.00	Distance
E17224	How to Work with Real Estate Investment - Sellers	4.00	In-person
E20078	Kansas License Law and NAR Code of Ethics	4.00	Virtual
E20148	Kansas License Law and NAR Code of Ethics-QS Live	4.00	Distance

M20364	Kansas Required Core	3.00	In-person
M20317	Kansas Required Core (Online)	4.00	Distance
M20314	Kansas Required Core QS Live	4.00	Distance
M20320	Kansas Required Core QS Virtual	4.00	Virtual
E17243	KS Real Estate License Law and NAR Code of Ethics	4.00	Distance
E17205	Legal Consideration for the Real Estate Professional (G	8.00	In-person
E17194	Legal Environment of Real Estate (part of GRI 103R)	4.00	In-person
E20360	Legal Environment of the Real Estate Professional	4.00	Distance
E20361	Legal Environment of the Real Estate Professional	4.00	Virtual
E17564	Mastering Real Estate Negotiating	4.00	Distance
E17741	Meeting the Needs of Buyers and Sellers	4.00	Distance
E17197	NAR Code of Ethics and Kansas RE License Law - RE	4.00	In-person
E20018	NAR Code of Ethics and KS Real Estate License Law	3.00	Virtual
E17219	NAR Code of Ethics and the Kansas Real Estate Licens	4.00	In-person
E17019	Negotiation	3.00	In-person
E17226	Price it Right: How to Determine What a Rental Proper	4.00	In-person
E17189	Procedure Manual and Common Violations	4.00	In-person
E17623	Real Estate Investing Made Clear	4.00	Distance
E17225	Real Estate Investing Made Easy	4.00	In-person
E17198	Real Estate Investment and Management (GRI 105R)	9.00	In-person
E17941	Real Estate Issues, Tax Write-offs, and Tax Planning	3.00	In-person
E18020	Real Estate Teams: Meeting Consumer Needs	4.00	In-person
E18021	Resolving Property Condition Issues in a Real Estate Ti	4.00	In-person
E17829	Salesperson Supervision & Common Violations	4.00	Distance
E17184	Salesperson Supervision, RESPA and Common Violati	4.00	In-person
E17223	Smart Business - Smart Money	4.00	In-person
E17230	Structural Concepts: Walls and Roofs	4.00	In-person
E17613	Successful Buyer Client Systems	4.00	In-person
E17622	Successful Seller Client Systems	4.00	Distance
E17504	Supervision & Common Violations	3.00	In-person
E17579	Tax Considerations for Home Owners	4.00	Distance
E17207	Taxation and the Real Estate Professional (GRI 107E)	6.00	In-person
E17236	The Code of Ethics: Our Promise of Professionalism	4.00	Distance
E20342	The Tax Impact of Residential Real Estate Investments	3.00	In-person
E17231	Understanding the Energy Envelope: Windows, Doors :	4.00	In-person
E17193	Understanding the Residential Structure (GRI 102R)	9.00	In-person
E17812	Using RPR to Better Serve Buyers and Sellers with Dat	3.00	In-person
E20343	What's Congress Up To	3.00	In-person

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**Kansas Auctioneers Association**

11345 W Carr Ct  
Wichita KS 67209

School Code: ED0066

## Coordinator Information

Cali Crissup  
auctioneersassociationdirector@gmail.com

Email: auctioneersassociationdirector@gmail.com

Phone: (316) 208-6151

Fax: () -

Website: www.kansasauctioneers.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
M20300	Kansas Required Core: Road Trip	3.00	In-person
E20299	Legal Environment for Real Estate: Tales from the Hot	3.00	In-person

**Kansas City Regional Association of REALTORS**

One Hallbrook Place, 11150 Overbrook Rd  
Ste 100  
Leawood KS 66211

School Code: ED0033

## Coordinator Information

Catharine Sales, Education Director  
CE  
CatharineS@kcrar.com

Email: catharines@kcrar.com

Phone: (913) 661-1600

Fax: (913) 266-5967

Website: www.kcrar.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20280	A Systematic Approach to the Buying Transaction	3.00	Distance
E17934	Accredited Buyer's Representative Designation Course	9.00	In-person
E18088	Agents and Home Inspections	3.00	In-person
E17492	At Home with Diversity	6.00	In-person
E20006	At Home with Diversity Certification (Zoom)	6.00	Virtual
E20212	Avoiding Litigation	3.00	In-person
E20076	Behave Yourself: The Code of Ethics	3.00	In-person
E20101	Behave Yourself: The Code of Ethics (ZOOM)	3.00	Virtual
E20423	Bias Override: Overcoming Barriers to Fair Housing	3.00	Virtual
E17601	Brokerage Management and Supervision	3.00	In-person
E20145	Buyer's Agent Bootcamp	4.00	In-Person
E20454	Buyer's Agent Bootcamp	3.00	In Person
E20446	Buyer's Agent Bootcamp (Zoom)	3.00	Virtual
E20334	Certified International Property Specialist (CIPS)	9.00	In-person
E18093	Code of Ethics: Our Promise of Professionalism	3.00	Distance
E18105	Condos 101	3.00	In-person
E20176	Condos 101 (Zoom)	3.00	Virtual
E20448	Dealing with an Inflationary Market and Why Real Est:	3.00	In-person
E20449	Dealing with an Inflationary Market and Why Real Est:	3.00	Virtual
E20144	Details Matter: Practical Application of the Laws Impa	3.00	Distance
E18038	e-PRO Certification Course	9.00	In-person
E20211	Effective Negotiation Skills	3.00	In-person
E20279	Essential 1031 Exchange Strategies	3.00	In-person
E17915	Fair Housing	3.00	In-person
E20321	Fair Housing Focus	3.00	Distance
E20318	Fair Housing: An Agent's Guide to Keeping it Real	3.00	In-person

E20373	Fair Housing: An Agent's Guide to Keeping it Real (Zo	3.00	Distance
E20186	First Time Home Buyer's and Down Payment Assistanc	3.00	In-person
E17581	Historic Properties	3.00	In-person
E20103	Historic Properties (ZOOM)	3.00	Virtual
E17263	Inspection Insights	3.00	In-person
M20322	Kansas Required Core	3.00	In-person
M20273	Kansas Required Core (Online)	3.00	Distance
M20359	Kansas Required Core (ZOOM)	3.00	Virtual
E20102	KCRAR Forms	3.00	In-person
E17646	Legislation Affecting Homeownership	3.00	In-person
E20447	Living the American Dream: Fair Housing and Equal C	3.00	In-person
E17962	Making a Splash with the ICE Strategy: Incredible Clie	3.00	In-person
E17828	Managing Online Transactions	3.00	In-person
E20133	Mortgage and Real Estate Taxation	3.00	In-Person
E20134	Mortgage and Real Estate Taxation (Zoom)	3.00	Virtual
E17510	New Home Construction	3.00	In-person
E17963	Pricing Strategies: Mastering the CMA	6.00	In-person
E20128	Radon and Real Estate Transactions (Zoom)	3.00	Virtual
E17260	Radon for the Real Estate Transaction	3.00	In-person
E17261	Real Estate Auctions 101	3.00	In-person
E17744	Real Estate Law: Regulations and Practices	3.00	In-person
E20362	Real Estate Negotiation Expert (RENE)	9.00	In-person
E20346	REALTOR Code of Ethics: Conversion Using the Code	3.00	Distance
E17531	Renovation Lending	3.00	In-person
E20327	Reverse Mortgage Loans: What You Need to Know	3.00	In-person
E17647	Safety Matters	3.00	In-person
E20287	Secrets to Listing Effectiveness	3.00	Distance
E20238	Seller Representative Specialist (SRS) Designation	9.00	In-person
E17262	Selling Foreclosures and REOs	3.00	In-person
E17997	Smart Growth	3.00	In-person
E20457	Taxation for Commercial Real Estate	3.00	In Person
E20458	Taxation for Commercial Real Estate (Zoom)	3.00	Distance
E17277	That Doggone Mold	3.00	In-person
E20455	The ABC's and N's of Commercial Leasing	3.00	In Person
E20456	The ABC's and N's of Commercial Leasing (Zoom)	3.00	Distance
E18107	The Commercial Experience	9.00	In-person
E20096	The Commercial Experience (Zoom)	9.00	Virtual
E20371	The Good, the Bad, and the Cyber Dangers of AI	3.00	In-person
E20372	The Good, the Bad, and the Cyber Dangers of AI (Zoor	3.00	Distance
E17726	The Hispanic/Latino Market	3.00	In-person
E20239	The Success Triangle - Be Informed, Be Careful, Be Et	3.00	In-person
E17273	Understanding Appraisers	3.00	In-person
A20177	Understanding Appraisers (Zoom)	3.00	Virtual

**Kansas Mortgage CE Institute (Open Mortgage)**

3566 N Lake Ridge CT  
Wichita KS 67205

School Code: ED0086

Coordinator Information  
Mike Gonzales  
mike@mtgfamilymortgage.com

Email: mike@mtgfamilymortgage.com  
Phone: (316) 262-7766  
Fax: (866) 265-1046  
Website:

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20443	HECM for Purchase	3.00	In-person

**Kansas Real Estate Commission**

700 SW Jackson St  
Suite 404  
Topeka KS 66603

School Code: ED0037

Coordinator Information  
kreceducation@ks.gov

Email: kreceducation@ks.gov  
Phone: (785) 296-3411  
Fax: (785) 296-1771  
Website: krec.ks.gov

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20000	Commission Meeting (one meeting per renewal period)	3.00	In-person

**Kansas Secured Title**

3497 SW Fairlawn  
Topeka KS 66614

School Code: ED0143

Coordinator Information  
Kaley Thomas  
kthomas@kstitle.com

Email: kthomas@kstitle.com  
Phone: (785) 271-9352  
Fax: (785) 272-4984  
Website: www.kstitle.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20301	Title 101	3.00	In-person

**Kaplan Real Estate Education**

1515 W Cypress Creek Road  
Ste RFR  
Fort Lauderdale FL 33309

Lisa Goyette  
Coordinator Information  
Lisa Goyette  
rfrinfo@kaplan.com

School Code: ED0150

Email: rfrinfo@kaplan.com  
Phone: (608) 518-4543  
Fax: () -  
Website: www.kapre.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20421	2022/2024 Association Ethics v1.0	4.00	Distance
E20385	2022/2024 Association Ethics v1.0	3.00	Distance
E20386	Everyday Ethics in Real Estate v3.0	3.00	Distance
M20387	Kansas Required Core v1.0	3.00	Distance
E20388	Law Chronicles: Episode 1	3.00	Distance
E20395	Mediate-Litigate-Arbitrate: Be Informed v1.0	3.00	Distance
E20389	Principle-Centered Real Estate v1.0	3.00	Distance

E20397	R-E-S-P-E-C-T RESPA to Avoid Penalties and Loss of	4.00	Distance
E20396	Real Estate Bloopers: Preventing Client Horror Stories	4.00	Distance
E20398	Twenty Cost-Effective Home Improvements v2.0	5.00	Distance
E20399	Water: How it Affects Property v1.0	5.00	Distance
E20394	Your Client's Financing Dos and Dont's	3.00	Distance

**Keep Me Certified**

512 Park Drive  
Suite 15366  
Boston MA 02215

Email: support@keepmecertified.com  
Phone: (617) 651-1335  
Fax: () -  
Website: www.keepmecertified.com

Jeff Weiss  
Coordinator Information  
Jeff Weiss  
617-651-1335  
support@keepmecertified.com  
School Code: ED0135

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20178	Code of Ethics	3.00	Distance
E20179	Financing a Home: New Rules	3.00	Distance
E20180	Financing a Home: Personal Credit	3.00	Distance
M20272	Kansas Required Core	3.00	Distance
A20182	Understanding Appraisal	3.00	Distance

**KSU Agricultural Economics Extension**

342 Waters Hall  
Manhattan KS 66506

Email: rvl@ksu.edu  
Phone: (785) 532-1504  
Fax: () -  
Website: http://www.agmanager.info

Rich Llewelyn  
Coordinator Information  
Rich Llewelyn  
rvl@ksu.edu  
School Code: ED0009

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17281	Kansas Income Tax Institute	6.00	In-person
A17280	Managers and Appraisers Summer Meeting	3.00	In-person
A17279	Managers and Appraisers Winter Meeting	3.00	In-person

**KSU Engineering Extension**

2323 Anderson Ave  
Ste 300  
Manhattan KS 66502

Email: bhanson@ksu.edu  
Phone: (785) 532-6026  
Fax: () -  
Website:

Brian Hanson  
Coordinator Information  
Brian Hanson  
bhanson@ksu.edu  
School Code: ED0011

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17282	Radon for Real Estate Professionals	3.00	In-person
E17283	Radon for Real Estate Professionals	4.00	In-person
E20055	Radon for Real Estate Professionals	4.00	Virtual

**Lowry School of Real Estate**

3636 Alpaca Road  
 Joplin MO 64804-8736

Email: [nancy@lowryschoolofrealestate.com](mailto:nancy@lowryschoolofrealestate.com)

Phone: (417) 624-5596

Fax: () -

Website: [www.lowryschoolofrealestate.com](http://www.lowryschoolofrealestate.com)

Nancy Lowry

School Code: ED0013

**Coordinator Information**

Nancy Lowry

[nancy@lowryschoolofrealestate.com](mailto:nancy@lowryschoolofrealestate.com)

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17288 Broker Management	4.00	In-person
E17290 Broker Management	3.00	In-person
E17291 Broker Management	3.00	Distance
E17289 Broker Management	4.00	Distance
E17313 Code of Ethics	4.00	Distance
E17314 Code of Ethics	3.00	In-person
E17312 Code of Ethics	4.00	In-person
E17315 Code of Ethics	3.00	Distance
E17324 Contract Issues	3.00	In-person
E17655 Contracts & Audits	3.00	In-person
E17659 Contracts & Audits	4.00	In-person
E17316 Environmental Issues: Mold, Radon and Lead	4.00	In-person
E17317 Environmental Issues: Mold, Radon and Lead	4.00	Distance
E17319 Environmental Issues: Mold, Radon and Lead	3.00	Distance
E17318 Environmental Issues: Mold, Radon and Lead	3.00	In-person
E17304 Fair Housing	4.00	In-person
E17306 Fair Housing	3.00	In-person
E17307 Fair Housing	3.00	Distance
E17305 Fair Housing	4.00	Distance
E17320 FHA Financing	4.00	In-person
E17292 Introduction to Commercial Real Estate	6.00	In-person
E17294 Introduction to Commercial Real Estate	4.00	In-person
E17295 Introduction to Commercial Real Estate	4.00	Distance
E17293 Introduction to Commercial Real Estate	6.00	Distance
E17001 Issues Facing Real Estate Licensees	3.00	In-person
M20305 Kansas Required Core	3.00	Distance
M20306 Kansas Required Core	4.00	Distance
M20307 Kansas Required Core	3.00	In-person
M20308 Kansas Required Core	4.00	In-person
E17321 Lawsuits	3.00	In-person
E17296 Listing Presentation	4.00	In-person
E17298 Listing Presentation	3.00	In-person
E17297 Listing Presentation	4.00	Distance
E17299 Listing Presentation	3.00	Distance
E17325 Negotiating	3.00	In-person
E20350 New Home Construction	4.00	Distance
E20351 New Home Construction	4.00	In-person



E20352	New Home Construction	3.00	Distance
E20353	New Home Construction	3.00	In-person
E17323	Representation Options	3.00	In-person
E17322	Representation Options	3.00	Distance
E17303	Representing the Buyer Client	3.00	Distance
E17301	Representing the Buyer Client	4.00	Distance
E17300	Representing the Buyer Client	4.00	In-person
E17302	Representing the Buyer Client	3.00	In-person

**McKissock LP**

218 Liberty Street  
Warren PA 16365

School Code: ED0052

**Coordinator Information**

Emily Timblin  
emily.timblin@colibrigroup.com

Email: colibriregulatory@colibrigroup.com  
Phone: (800) 328-2008  
Fax: (814) 723-3016  
Website: www.mckissock.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17527	A New Look at Contract Law	3.00 Distance
E17713	Americans with Disabilities Act ADA	3.00 Distance
E20425	Cybersecurity: Protecting the Real Estate Transaction	3.00 Distance
E17988	Educating Homebuyers	3.00 Distance
E20042	Ethics in the Age of Disruption	3.00 Distance
E17766	Finding Your Focus: Niche Marketing for Real Estate	3.00 Distance
E17771	Going Green: Elements of an Eco-Friendly Home	3.00 Distance
E20093	Helping Clients Understand Real Estate Financing	3.00 Distance
E17571	How to Work with RE Investors-Part 1	3.00 Distance
E17572	How to Work with RE Investors-Part 2	3.00 Distance
E20237	Implicit Bias Awareness and Cultural Competency	4.00 Distance
E20034	JMan's Tech Tools	3.00 Distance
M20274	Kansas Required Core 2023	3.00 Distance
E20033	May the Code Be With You	3.00 Distance
E17711	Millennials are Changing Real Estate: Are You Ready?	3.00 Distance
E20187	Nontraditional and Alternative Finance	3.00 Distance
E20424	OC: Cybersecurity: Protecting the Real Estate Transact	3.00 Distance
E20426	OC: How to Work with Real Estate Investors - Part 1	3.00 Distance
E20427	OC: Property Condition Discovery and Disclosure Con	3.00 Distance
E20429	OC: Real Estate Safety: Protect Yourself and Your Clie	3.00 Distance
E20430	OC: Workforce Housing: Solutions for Homes and Fin	4.00 Distance
E17874	Online Correspondence: Americans with Disabilities A	3.00 Distance
E20110	Online Correspondence: Ethics in the Age of Disruptio	3.00 Distance
E17875	Online Correspondence: Finding Your Focus: Niche M	3.00 Distance
E17876	Online Correspondence: Going Green: Elements of an l	3.00 Distance
E20111	Online Correspondence: NAR, May the Code Be With	3.00 Distance
E20444	Online Correspondence: Serving Generational Clients	3.00 Distance
E20090	Performing Quality BPOs	4.00 Distance
E17830	Policy Issues Facing Brokerages Today	3.00 Distance

E20428	Property Condition Discovery and Disclosure Complia	3.00	Distance
E17708	Real Estate Investing: Beyond the Basics	3.00	Distance
E20213	Real Estate Market Cycles and Trends	3.00	Distance
E17729	Real Estate Safety: Protect Yourself and Your Client	3.00	Distance
E17989	Real Estate Taxes	3.00	Distance
A20188	Real Property Appraisals	3.00	Distance
E20445	Serving Generational Clients	3.00	Distance
E20091	Taking the Distress Out of Distressed Properties	3.00	Distance
E20431	Workforce Housing: Solutions for Homes and Financin	4.00	Distance

**MLS Campus Inc**

33 E Robinson St, Suite 216  
Orlando FL 32801

School Code: ED0140

Email: [admin@mlscampus.com](mailto:admin@mlscampus.com)  
Phone: (202) 445-5245  
Fax: () -  
Website: [www.mlscampus.com](http://www.mlscampus.com)

Coordinator Information  
Merouane Remmouche  
202-445-5245  
[admin@mlscampus.com](mailto:admin@mlscampus.com)

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20249	Contract Law	3.00	Distance
E20251	Fair Housing	3.00	Distance
M20252	Kansas Required Core	3.00	Distance
E20253	Licensee Safety	3.00	Distance
E20254	Real Estate Ethics	3.00	Distance

**Perry Real Estate College**

4135 Alexandria Pike  
Cold Spring KY 41076

Kent Gray

School Code: ED0133

Email: [instructor@perryrealestatecollege.com](mailto:instructor@perryrealestatecollege.com)  
Phone: (859) 525-0303  
Fax: (859) 442-6805  
Website: [www.perryrealestatecollege.com](http://www.perryrealestatecollege.com)

Coordinator Information  
Kent Gray  
859-525-0303  
[instructor@perryrealestatecollege.com](mailto:instructor@perryrealestatecollege.com)

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
M20384	Kansas Required Core	3.00	Distance

**Preferred Systems, Inc.**

1001 State Street  
Erie PA 16501

Coordinator Information  
Megan Stevenson  
[megan@preferrededucation.com](mailto:megan@preferrededucation.com)

School Code: ED0094

Email: [info@preferrededucation.com](mailto:info@preferrededucation.com)  
Phone: (888) 455-7437  
Fax: (814) 455-7026  
Website: [www.preferrededucation.com](http://www.preferrededucation.com)

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E18056	50 Homestaging Tips by the Book	3.00	In-person
E20230	Air and Water Quality: What Real Estate Agents Need	3.00	In-person
E20231	Air and Water Quality: What Real Estate Agents Need	3.00	Distance

E20082	Avoiding the Aggravations of Home Inspections	3.00	Virtual
E17805	Avoiding the Aggravations of Home Inspections	3.00	In-person
E18096	Going Green: For Real Estate Agents	3.00	In-person
E20083	Grow Houses	3.00	Virtual
E20084	Grow Houses	3.00	In-person
E20375	Home Warranty Contracts and Disclosures	3.00	Distance
E20376	Home Warranty Contracts and Disclosures	3.00	In-person
E17808	Kitchen and Bath Appliances: What Real Estate Agents	3.00	In-person
E18097	Lead Safety: What Real Estate Agents Need to Know	3.00	In-person
E18043	Luxury Listings	3.00	In-person
E20085	Managing the Home Inspection	3.00	Virtual
E17806	Managing the Home Inspection	3.00	In-person
E18098	Mold: What You Need to Know About Mold & How to	3.00	In-person
E20232	New Home Construction: For Real Estate Professionals	3.00	In-person
E20233	New Home Construction: For Real Estate Professionals	3.00	Distance
E20347	Personal Safety for Real Estate Professionals	3.00	In-person
E20234	Pests and Environmental Hazards for Real Estate Professionals	3.00	In-person
E20235	Pests and Environmental Hazards for Real Estate Professionals	3.00	Distance
E20348	Protecting Your Client's Home Warranty: Top 10 Red Flags	3.00	In-person
E20349	Protecting Your Client's Home Warranty: Top 10 Red Flags	3.00	Distance
E17807	Radon and Real Estate Transactions	3.00	In-person
E17809	Residential Structural Inspections: For Real Estate Agents	3.00	In-person
E20228	The 10 Most Common Home Defects: For Real Estate Professionals	3.00	In-person
E20229	The 10 Most Common Home Defects: For Real Estate Professionals	3.00	Distance
E18095	The Basics of Heating Systems: For Real Estate Agents	3.00	In-person
E20377	The Basics of Home Warranties	3.00	Distance
E20378	The Basics of Home Warranties	3.00	In-person
E18099	Understanding Residential Electrical Inspections	3.00	In-person

**Real Estate Success Series LLC**

2609 160th St  
Redondo Beach CA 90278

School Code: ED0139

Coordinator Information  
Sherree Aguirre  
sheree@realestatesuccessseries.com

Email: sheree@realestatesuccessseries.com  
Phone: (424) 327-5733  
Fax: () -  
Website: www.realestatesuccessseries.com

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E20248 Investment Property Specialist Program - Learn it! List	4.00	Distance

**Realty School of Kansas**

3241 E Douglas  
Wichita KS 67218

Email: RSK6853652@gmail.com

Phone: (316) 685-3652

Fax: (316) 682-4152

Website: www.rsk.net

Larry Rickard

Coordinator Information

Larry Rickard

RSK6853652@gmail.com

School Code: ED0021

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17933	Contracts (Contract Fundamental & Provisions)	4.00	Distance
E17365	Money and Interest Rates and Brokerage Management	4.00	Distance
E17367	The Settlement Process: Debits and Credits/Recordkeep	4.00	Distance

**ReeceNichols Training**

11601 Granada  
Leawood KS 66211

Email: Training@reecenichols.com

Phone: (913) 266-5635

Fax: (913) 981-6897

Website: www.training.reecenichols.com

Missy Greene

Coordinator Information

Missy Greene

9132665571

Training@ReeceNichols.com

School Code: ED0035

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E18062	Advocating for Short Sale Clients	3.00	Distance
E18063	Affordable Housing: Solutions for Homes and Financin	3.00	Distance
E20288	Agency and Critical Legal Landmines in Missouri	3.00	Distance
A20345	Appraisal Fundamentals	3.00	In-person
E18064	Assistance Animals and Fair Housing	3.00	Distance
E17772	Certified New Home Sales Professional (CSP)	9.00	In-person
E20379	Code of Ethics	3.00	In-person
E18066	Code of Ethics in Action: Real Life Applications	3.00	Distance
E18065	Code of Ethics: Good for Your Clients and Your Busin	3.00	Distance
E18067	Current Issues and Trends in Real Estate	3.00	Distance
E20105	Cyber Crime and Human Behavior	3.00	Virtual
E17803	Design/Build Solutions for Aging & Accessibility (CAI	6.00	In-person
E18068	Did You Serve? Identifying Homebuying Advantages f	3.00	Distance
E18069	Diversity: Your Kaleidoscope of Clients	3.00	Distance
E20422	Fair Housing	3.00	In-Person
E20290	Fair Housing: Welcome Home	3.00	Distance
E18070	Fundamentals of Commercial Real Estate	3.00	Distance
E17769	House Construction as a Selling Tool	9.00	In-person
E17389	Introduction to New Homes I	3.00	In-person
M20401	Kansas Required Core	3.00	Distance
M20292	Kansas Required Core 2023	3.00	Distance
M20293	Kansas Required Core 2023	3.00	In-person
E18072	Keeping it Honest: Understanding Real Estate and Mor	3.00	Distance
E18074	Marketing, Advertising, and Social Media Compliance	3.00	Distance
E20356	Negotiate This!	3.00	In-person

E20357	Negotiate This!	3.00	Distance
E18075	Personal Safety	3.00	Distance
E18076	Preparing a Market Analysis - Best Practices	3.00	Distance
E18077	Roadmap to Success: Business Planning for Real Estate	3.00	Distance
E18078	Sex and Real Estate: Sexual Harassment, Sexual Discr	3.00	Distance
E20294	Sorry Judge! I Didn't Know That Either!	3.00	Distance
E18079	Taxes and Real Estate: What You Need to Know	3.00	Distance
E18080	Technology Tools, Trends, and Risk Management	3.00	Distance
E20289	The Code of Ethics: From Peddlers to Pros	3.00	Distance
E20291	The Forces Behind Price, Value, and Appraising	3.00	Distance
E18081	Working with Real Estate Investors: Understanding Inv	3.00	Distance

**REMI School of Real Estate LLC (Digital Learning)**

2711 Willard Road  
Richmond VA 23294

Jean or David Catanzaro

School Code: ED0129

Coordinator Information  
Jean or David Catanzaro  
808-230-8200  
jc@remiteam.com

Email: staff@remiteam.com  
Phone: (808) 230-8200  
Fax: () -  
Website: remiteam.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20059	Applied Ethics in Practice Case Studies	3.00	Distance
E20060	Basic Steps to Analyze Investment Property	3.00	Distance
E20061	Benefits of 1031 Exchange for Investment Clients	3.00	Distance
E20062	Code of Ethics - Pathways to Professionalism (NAR)	3.00	Distance
E20063	Fair Housing Real World Examples and Liability	3.00	Distance
E20064	Green Homes - Benefits to Buyers and Sellers	3.00	Distance
M20278	Kansas Required Core	3.00	Distance
E20065	Market Analysis and BPO	3.00	Distance
E20066	Policies to Reduce Risk	3.00	Distance
E20067	Real Estate Math Made Easy	3.00	Distance
E20068	Using Home Inspections to Protect Your Clients	3.00	Distance

**Renovation Lending School**

15835 Switzer Rd  
Overland Park KS 66221

Troy Fairchild

School Code: ED0087

Coordinator Information  
Troy Fairchild  
troy@renosmadeeasy.com

Email: troy@renosmadeeasy.com  
Phone: (785) 691-7969  
Fax:  
Website: http://renosmadeeasy.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17757	Renovation Loan Programs	3.00	In-person

**Residential Real Estate Council**

430 N Michigan Ave  
Suite 400  
Chicago IL 60611

Email: rharvey@crs.com  
Phone: (800) 462-8841  
Fax: (312) 321-4440  
Website: www.crs.com

School Code: ED0064

Coordinator Information  
Regina Harvey  
rharvey@crs.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17665	CRS 120 Converting Leads Into Closings	8.00	In-person
E17666	CRS 121 Win-Win Negotiation Techniques	8.00	In-person
E17667	CRS 122 Building a Team to Grow Your Business	3.00	In-person
E17745	CRS 123 Mastering Relevant, Consumer-Focused Mar	8.00	In-person
E17746	CRS 124 Turning New Homes Into Ongoing Revenue	8.00	In-person
E17917	CRS 125 - Zero to 60 Home Sales A Year (and Beyond	8.00	In-person
E17918	CRS 126 - 7 Things Successful Agents Do Differently:	8.00	In-person
E17919	CRS 127 - Succession Planning: Building, Valuing, an	8.00	In-person
E17920	CRS 128 - Succeeding in the Luxury Home Market	8.00	In-person
E17922	CRS 133 -Top of Mind Techniques to Boost Your Brar	8.00	In-person
E17923	CRS 135 -Transforming Difficult Situations Into Profit	8.00	In-person
E17921	Cyber Security: Protecting Your Business and Your Cli	8.00	In-person
E20038	Digital Marketing: Establishing A Social Media Brand	3.00	In-person
E18112	Generational Marketing: Innovative Strategies Across /	8.00	Virtual
E18109	Generational Marketing: Innovative Strategies Across /	8.00	In-person
E17943	Power Up On Smart Home Technologies - RS 134	8.00	In-person
E18111	Power Up on Smart Home Technology	8.00	Virtual
E18008	RS 183 - Silver Bullet Solutions: Helping Buyers Buy :	8.00	In-person
E17944	Tax Strategies for the Real Estate Professional RS - 136	8.00	In-person
E20380	The Grass is Greener: Marijuana and Real Estate	4.00	In-person

**RSCK School of Real Estate**

170 W Dewey St  
Wichita KS 67202

Email: education@sckrealtors.com  
Phone: (316) 263-3167  
Fax: (316) 263-2832  
Website: www.sckrealtors.com

School Code: ED0069

Coordinator Information  
Deb Marklevits  
debic@sckrealtors.com

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20224	Advanced Leadership Through Education Series 1: Ris	3.00	In-person
E20227	Advanced Leadership Through Education Series 2: Op	3.00	In-person
E20223	Advanced Leadership Through Education Series 3: Rea	3.00	In-person
E20221	Advanced Leadership Through Education Series 4: Pol	3.00	In-person
E20220	Advanced Leadership Through Education Series 5: You	3.00	In-person
E20226	Advanced Leadership Through Education Series 6: Per	3.00	In-person
E20257	Assistance Animals and Fair Housing	4.00	Distance
E20332	At Home With Diversity	6.00	In-person

E17840	Auction 101: Going Once...Going Twice...	3.00	In-person
E20053	Auction 101: Going Once...Going Twice...	3.00	Virtual
E20453	Back to Basics in a Changing Market	3.00	In Person
E20205	Boomer & Beyond: Working with an Aging Population	3.00	In-person
E20014	Building the Dream: Creating the Foundations and Inte	3.00	In-person
E20309	Buyer Strategies for Today's Market	3.00	In-person
E20312	Communicating Effectively with Generations A to Z ar	3.00	In-person
E18128	Contract Puzzle Pieces: Amendments and Addendums	3.00	Virtual
E17790	Contract Puzzle Pieces: Amendments and Addendums	3.00	In-person
E20258	Currents Issues: Cooperation, Negotiation, IBuyers, and	3.00	Distance
E20259	Did You Serve? Identifying Homebuying Advantages f	3.00	Distance
E20260	Diversity: Your Kaleidoscope of Clients	3.00	Distance
E20269	Ethics at Work	3.00	Distance
E20286	Ethics Survivor	3.00	In-person
E18127	Financeopoly: Real Estate Finance Basics	3.00	Virtual
E17960	Financeopoly: Real Estate Finance Basics	3.00	In-person
E17759	Health & Fitness of Your Business: Prospecting for the	3.00	In-person
E18147	Health & Fitness of Your Business: Prospecting for the	3.00	Virtual
E20210	Inspections: Navigating the Process	3.00	In-person
M20296	Kansas Required Core	3.00	Distance
M20310	Kansas Required Core	3.00	In-person
E20261	Keeping It Honest: Understanding Real Estate and Mor	3.00	Distance
E20089	Master the Home Equity Conversion Mortgage for Purc	3.00	Virtual
E17799	Mastering the Art of Win-Win: Strategic Negotiations	3.00	In-person
E17855	Mastering the Home Equity Conversion Mortgage for F	3.00	In-person
E20358	Military Relocation Professional	6.00	In-person
E20123	Nailing It All Together: Bringing the Nuts & Bolts to tl	3.00	Virtual
E18146	Nailing It All Together: Bringing the Nuts & Bolts to tl	3.00	In-person
E20262	Personal Safety	3.00	Distance
E20326	Port to Treasure: Mapping the Way from Contract to Cl	3.00	In-person
E17684	Pricing Strategies: Mastering the CMA	6.00	In-person
E20204	Putting REALTOR Safety First: Safety Strategies for tl	3.00	In-person
E17778	Real Estate Negotiation Expert	9.00	In-person
E18125	REALTOR Court - You've Been Summoned	3.00	Virtual
E18005	REALTOR Court -You've Been Summoned	3.00	In-person
E20264	Roadmap to Success: Business Planning for Real Estate	3.00	Distance
E20265	Section1031 Tax-Deferred Exchanges	3.00	Distance
E20130	Seller Representative Specialist	9.00	In-Person
E20311	Senior Real Estate Specialist	9.00	In-person
E20266	Sex and Real Estate: Sexual Harassment, Sexual Discri	3.00	Distance
E20097	Shifting Gears: Transforming Your Listing Knowledge	3.00	Virtual
E20098	Shifting Gears: Transforming Your Listing Knowledge	3.00	In-person
E20354	Social Media for Real Estate: How to Boost Your Busi	3.00	In-person
E20225	Starting a Real Estate Company: Your Blueprint to Suc	6.00	In-person
E20267	Technology Tools, Trends, and Risk Management	3.00	Distance
E20270	The Fundamentals of Commercial Real Estate	3.00	Distance

E20131	To Foreclose or Not Foreclose - That is the Question	3.00	In-Person
E20041	Unveiling the Real Estate Masterpiece: the Contract	3.00	Virtual
E17428	Unveiling the Real Estate Masterpiece: the Contract	3.00	In-person
E18126	Work Smarter, Not Harder	3.00	Virtual
E20268	Working with Real Estate Investors	3.00	Distance

**Salina Community Relations**

300 W Ash  
Room 101  
Salina KS 67401

Email: [community.relations@salina.org](mailto:community.relations@salina.org)  
Phone: (785) 309-5745  
Fax: (785) 309-5769  
Website: <http://www.salina-ks.gov/crd>

Coordinator Information  
Michelle Martin  
[michelle.martin@salina.org](mailto:michelle.martin@salina.org)

School Code: ED0122

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20452	2024 Fair Housing Seminar	6.00	In Person

**Scheerer Home Team Training**

301 Kearny St Suite 110  
Manhattan KS 66535

Email: [sabrina@nexthomeunlimited.com](mailto:sabrina@nexthomeunlimited.com)  
Phone: (785) 304-3742  
Fax: () -  
Website: [sabinascheerer.com](http://sabinascheerer.com)

Sabrina Scheerer  
Coordinator Information  
Sabrina Scheerer  
[sabrina@nexthomeunlimited.com](mailto:sabrina@nexthomeunlimited.com)

School Code: ED0152

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20450	Accredited Buyer's Representative	9.00	In-person

**School of Advanced REALTORS (SOAR)**

150 N Market St  
Wichita KS 67202

Email: [lmyers@weigand.com](mailto:lmyers@weigand.com)  
Phone: (316) 252-6400  
Fax: (316) 267-0216  
Website: [www.weigand.com](http://www.weigand.com)

Leslie Myers  
Coordinator Information  
Leslie Myers  
3162626400  
[lmyers@weigand.com](mailto:lmyers@weigand.com)

School Code: ED0141

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20369	Advanced 1031 Exchange Strategies	3.00	In-person
E20276	Indoor Environmental Quality Inspections 101	3.00	In-person
E20277	Informed Dialogue for Agents: Lagoons, Septics, and V	3.00	In-person



**Security 1st Academy, LLC**

727 N Waco Ave  
Ste 300  
Wichita KS 67203

Email: mhopper@security1st.com  
Phone: (316) 609-2941  
Fax: (316) 293-1699  
Website:

Megan Hopper  
Coordinator Information  
Megan Hopper  
316-609-2941  
mhopper@security1st.com

School Code: ED0145

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20337	Advanced 1031 Exchange Strategies	3.00	In-person
E20336	Essential 1031 Exchange Strategies	3.00	In-person

**Sirmon Training and Consulting Group, LLC**

292 E Ridge Dr  
Boone NC 28607

Email: rebeccasirmon@gmail.com  
Phone: (704) 458-9743  
Fax: () -  
Website:

Coordinator Information  
Rebecca Sirmon  
rebeccasirmon@gmail.com

School Code: ED0110

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17914	American Warrior Real Estate Professional	4.00	In-person

**Sunflower Association of REALTORS**

3646 SW Plass Avenue  
Topeka KS 66611

Email: Denise@SunflowerRealtors.com  
Phone: (785) 267-3215  
Fax: (785) 267-4993  
Website: www.sunflowerrealtors.com

Coordinator Information  
Denise Humphrey  
Denise@SunflowerRealtors.com

School Code: ED0119

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20328	Contract Law and Formation	3.00	In-person

**Super Inspector Training Academy (SITA)**

7013 S I-35  
Corinth TX 76210

Email: SITA@yoursuperinspector.com  
Phone: (940) 367-7482  
Fax: () -  
Website: www.superinspectortrainingacademy.com

Coordinator Information  
Jeff Howell  
SITA@yoursuperinspector.com

School Code: ED0138

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20241	Understanding Foundation Performance and Sewer Car	3.00	Virtual
E20242	Understanding Residential Home and New Constructio:	3.00	Virtual
E20243	Understanding Septic Systems, Water Wells and Water	3.00	Virtual

**The CE Shop, LLC**  
 5670 Greenwood Plaza Blvd  
 Ste 340W  
 Greenwood Village CO 80111

Email: [compliance@theceshop.com](mailto:compliance@theceshop.com)  
 Phone: (888) 827-0777  
 Fax: (888) 708-8212  
 Website: [www.theceshop.com](http://www.theceshop.com)

Rebecca Piltingsrud

School Code: ED0048

Coordinator Information  
 Rebecca Piltingsrud  
 (720) 390-3805  
[rebecca.piltingsrud@theceshop.com](mailto:rebecca.piltingsrud@theceshop.com)

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17018	Advocating for Short Sale Clients	3.00 Distance
E18012	Assistance Animals and Fair Housing	4.00 Distance
E20094	Current Issues: Cooperation, Negotiation, iBuyers, and	3.00 Virtual
E17584	Did You Serve - Identifying Homebuying Advantages	3.00 Distance
E17137	Diversity: Your Kaleidoscope of Clients	3.00 Distance
E18142	Document Excellence for Smoother Transactions	3.00 Distance
E18048	Ethics at Work	3.00 Distance
E20275	Fair Share: Protecting Consumers and Your Business	3.00 Distance
E20036	First Time Home Buyers: A Niche to Grow On	3.00 Distance
E20298	Growing Green: Environmental Awareness and Your R	3.00 Distance
M20285	Kansas Required Core	3.00 Distance
E17140	Keeping it Honest: Understanding RE and Mortgage Fr	3.00 Distance
E17773	Marketing, Advertising, and Social Media Compliance	3.00 Distance
E17614	Personal Safety	3.00 Distance
E17865	Preparing a Market Analysis	3.00 Distance
E18143	Property Inspection Issues	3.00 Distance
E17149	Roadmap to Success: Business Planning for Real Estate	3.00 Distance
E18148	Section 1031 - Tax Deferred Exchanges	3.00 Distance
E20037	Serving the Unique Needs of the Senior Market	3.00 Distance
E18013	Sex and Real Estate: Sexual Harassment, Sexual Discri	3.00 Distance
E18014	Taxes and Real Estate: What You Need To Know	3.00 Distance
E17932	Technology Tools, Trends, and Risk Management	3.00 Distance
E17869	The Fundamentals of Commercial Real Estate	3.00 Distance
E20163	Using the Code to Solve Ethical Dilemmas	3.00 Distance
E17801	Working with Real Estate Investors: Understanding Inv	3.00 Distance

**Training Cove**  
 14301 N 87th  
 Ste 106  
 Scottsdale AZ 85260

Email: [help@trainingcove.com](mailto:help@trainingcove.com)  
 Phone: (480) 517-1000  
 Fax: () -  
 Website: [www.trainingcove.com](http://www.trainingcove.com)

Steven Jordan

School Code: ED0084

Coordinator Information  
 Steven Jordan  
[help@trainingcove.com](mailto:help@trainingcove.com)

<u>Course Offerings</u>	<u>Hours</u>	<u>Location</u>
E17718	Building Green, Building Smart	3.00 Distance
E17912	Clarifying the Code of Ethics	3.00 Distance
E17720	Drugs, Disasters and Other Disclosures	3.00 Distance

E18006	Establishing Broker Policies and Procedures	3.00	Distance
E17719	Fair Housing for Real Estate Professionals	3.00	Distance
M20284	Kansas Required Core	3.00	Distance
E18039	Why Does It Matter Who I Represent?	3.00	Distance

**TRAINING PARTNERS**

6850 College Blvd  
Overland Park KS 66211

Email: aliciaj@kw.com  
Phone: (913) 906-5488  
Fax: (913) 744-2688  
Website: www.realestateschoolkc.com

Alicia Holmes  
Coordinator Information  
Alicia Holmes  
913-530-0759  
aliciaj@kw.com

School Code: ED0061

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E18027	Military Residential Specialist	8.00	In-person

**University of Missouri- Kansas City**

5110 Cherry St  
Kansas City MO 64110

Email: connelyc@umkc.edu  
Phone: (816) 235-5131  
Fax: () -  
Website: www.umkc.edu

Coordinator Information  
Charles C. Connely IV  
connelyc@umkc.edu

School Code: ED0104

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20419	2024 UMKC Real Estate Symposium	6.00	In-person

**WebCE, Inc. (RealEstateCE.com)**

12222 Merit Dr  
Ste 500  
Dallas TX 75251

Email: CustomerService@WebCE.com  
Phone: (877) 488-9308  
Fax: (214) 570-0213  
Website: www.webce.com

Coordinator Information  
Don Shipp  
844-397-7091  
ComplianceManager@webce.com

School Code: ED0062

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E20150	Adhering to a Higher Standard: The Code of Ethics	3.00	Distance
E20236	Avoiding Costly Mistakes in Your Real Estate Career	3.00	Distance
E20190	Commercial Real Estate Investing	3.00	Distance
E20009	Cybersecurity Best Practices for Real Estate Profession	3.00	Distance
E20247	Fair Housing: It's Just Good Business	3.00	Distance
M20271	Kansas Required Core	3.00	Distance
E17825	Managing Conflicts with Tenants, Clients, and Employ	3.00	Distance
E20168	Negotiating for a Win/Win	3.00	Distance
E17645	Personal Safety	3.00	Distance
E20165	Section 1031 Real Property Like-Kind Exchanges	3.00	Distance
E20170	Smart Tech, Smarter Agent: Smart Tech in Residential	3.00	Distance
E17827	Tiny Homes and Other Alternative Properties	3.00	Distance

E20040	Who Represents Whom? Agency Uncloaked	3.00	Distance
E20146	Why Risk It? Management Strategies	3.00	Distance
E20166	Working with Senior Clients in Real Estate	4.00	Distance

**Wichita State University**

185 Fairmount  
Wichita KS 672060077

Dr. Stanley Longhofer

School Code: ED0026

Coordinator Information

Dr. Stanley Longhofer  
realestate@wichita.edu

Email: realestate@wichita.edu

Phone: (316) 978-7163

Fax: (316) 978-3263

Website:

<u>Course Offerings</u>		<u>Hours</u>	<u>Location</u>
E17871	Commercial Building Fundamentals 1: Electrical Syste	3.00	In-person
E17872	Commercial Building Fundamentals 2: Roofing and HV	3.00	In-person
E17973	Commercial Lease Essentials	3.00	In-person
E20392	Commercial Property Managment	9.00	In-person
E17980	Increasing Value for Consumers through Authenticity	3.00	In-person
E17981	Increasing Value for Consumers through Digital Comr	3.00	In-person
E17982	Increasing Value for Consumers through Legitimacy ar	3.00	In-person
E17777	Land Development Due Diligence	3.00	In-person
E20323	Paper on Steroids	5.00	In-person
A20366	Real Estate Appraisal	3.00	In-person
E20367	Real Estate Finance	9.00	In-person
E20391	Real Estate Investment Analysis	9.00	In-person
E20368	Real Estate Law	9.00	In-person
E20393	Urban Land Development	9.00	In-person