



**KANSAS**  
REAL ESTATE COMMISSION

# COMMISSION NEWS

Special Edition Newsletter for the Kansas Association of REALTORS®

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## What's New with KREC

### Alternatives to Displaying Paper Licenses



The Commission is no longer mailing out wall licenses and pocket cards. Electronic pocket cards are sent via email to all new applicants and licensees who complete their renewal application. The pocket card can be stored digitally on any mobile device to easily access when needed.

License verification information obtained from **krec.ks.gov** can replace the paper wall license

display. Supervising and branch brokers have the option of printing or making the online page available from an electronic device or requesting the Commission email or fax a copy of the primary or branch office's details from the online company search page.

## Upcoming Commission Meetings:

- **October 15**
- **November 19**
- **December 17**

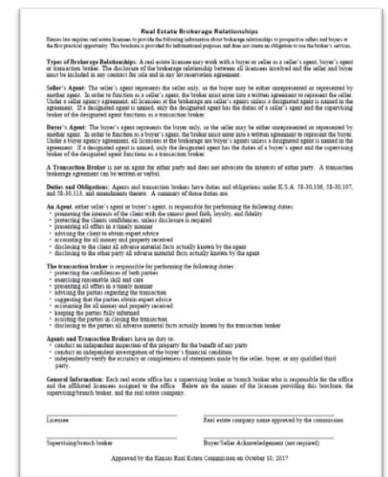
Meetings are open to the public and located at the Commission office in Topeka.

If you plan to attend, please call the office to confirm the date, time, and location.

## Updated Forms

The Commission revised three forms that replace the use of old forms immediately. Visit the Forms Library on the KREC website to obtain these new documents located in the BRRETA section.

- ⇒ The *Real Estate Brokerage Relationships* brochure was updated to help clarify designated agency in addition to seller agency, buyer agency, and transaction brokerage. The name of the supervising broker, the licensee providing the document, and the real estate firm are all required to be included on the document provided to the consumer.
- ⇒ The four types of Transaction Brokerage Addendum forms were combined into one document, simply known as *Transaction Broker Addendum*.
- ⇒ The *Buyer's or Tenant's Consent to Direct Negotiation* form was condensed and revised to make it easier to understand.



**KREC.KS.GOV**

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Visit [krec.ks.gov/contact-us](http://krec.ks.gov/contact-us) to connect with KREC via:

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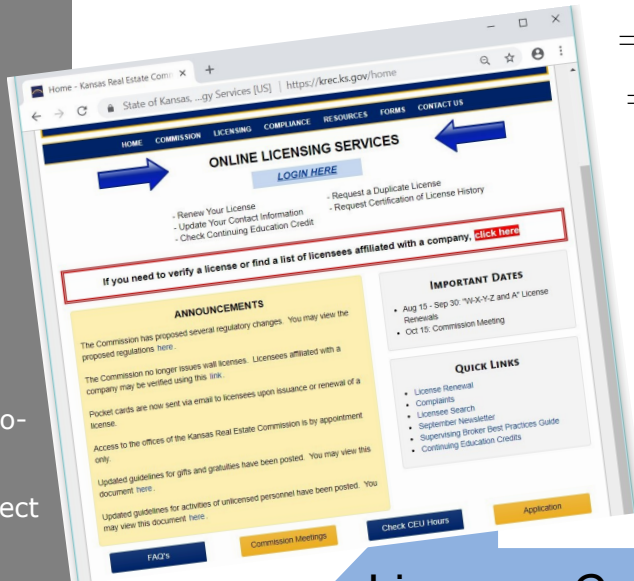
### Top Violations

The most common violations found in purchase contracts during a compliance review are:

- Missing or incorrect brokerage relationship disclosure
- Missing or incorrect escrow agent
- Earnest money agreement and handling
- Closing date

## KREC.KS.GOV Online Features

- ⇒ E-Gov online licensing services
- ⇒ Licensee, company, and school verification search
- ⇒ Searchable ARELLO Supervising Broker Best Practices Guide
- ⇒ Searchable statutes and regulations
- ⇒ One-page Brokerage Relationships Brochure
- ⇒ Guidelines for Permissible Gifts and Gratuities
- ⇒ Guidelines on Activities by Unlicensed Personnel
- ⇒ Newsletter library and subscription request form
- ⇒ Directory of approved schools and courses



### Licensee Counts in Kansas

In September, the number of licensed individuals in real estate in Kansas hit **16,512**. This is the highest count since October 2010. After KREC began tracking licensee counts in 2004, the all-time high was 17,668 in October 2006.

### Online Licensing

E-Gov is the new licensing system that greatly enhances the Commission's online offerings. Schools now upload education information online, allowing licensees to renew their license as soon as the commission receives their education data. KREC removed convenience fees to make E-Gov even better.

All licensees must create a username and password to access the online features. The following actions can now be completed online using E-Gov:

- ⇒ Renew a license
- ⇒ Check CE credit
- ⇒ Request a duplicate pocket card
- ⇒ Change contact information
- ⇒ Verify licensure for another state

Licensees whose last name begins with **B** are due to renew by **November 30!**

Visit [licensing.ks.gov/EGOV\\_KREC](http://licensing.ks.gov/EGOV_KREC) to register.

### Commission Staff

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#### Licensing

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#### Legal and Administrative

Stacey Serra Legal Assistant

The mission of the Kansas Real Estate Commission is to protect the public interest, which embraces both the interests of the regulated real estate licensees and the interests of consumers who use their services and products.

### Commission Members

**Byron Schlosser**, Chair, 2<sup>nd</sup> District | **Joseph Vaught**, Vice Chair, 3<sup>rd</sup> District  
**Errol Wuertz**, 1<sup>st</sup> District | **Sue Wenger**, 4<sup>th</sup> District | **Connie O'Brien**, Member at Large