July 2020

## **COMMISSION NEWS**

Newsletter from the Kansas Real Estate Commission



### KREC.KS.GOV

krec@ks.gov (785) 296-3411

Jayhawk Tower 700 SW Jackson St Suite 404 Topeka, KS 66603

Next Commission Meeting



Via Teleconference. Find more information here.
Please email KREC to confirm.

# Commission Members

**Errol Wuertz** Chair, 1<sup>st</sup> District

Bryon Schlosser Vice Chair, 2<sup>nd</sup> District

Joseph Vaught 3<sup>rd</sup> District

> Sue Wenger 4<sup>th</sup> District

**Connie O'Brien** Member at Large

**Erik Wisner** Executive Director

### **Regulation Changes Reminder**

Several changes to advertising and education requirements went into effect this year. The complete text is available on the **KREC website**.

## Advertising. Affiliated licensees are prohibited from including in an advertisement a name or team name which:

- Uses the terms "realty," "brokerage," "company," or other terms that can be construed as a separate real estate company from their supervising broker's company;
- Is more than 2x greater in font size than the supervising broker's business name in the advertisement; and
- Is not adjacent to the supervising broker's trade name or business name in any digital advertisement.

#### **Education Standards for Licensees:**

- Repealed requirement for "broker core" course. The 12 hours of CE required for renewal consist of at least three mandatory hours titled "Kansas Required Core" and nine elective hours. The Kansas Required Core replaces the "salesperson/broker core." An existing "salesperson/broker core" course taken before July 1 transfers to the Kansas Required Core. An existing "broker core" course taken before July 1 transfers to elective credit.
- Allow for three hours of elective CE credit during a renewal period to be earned by attending a Commission meeting.

#### **Education Standards for Schools:**

- Require schools to electronically submit all course rosters to the Commission within five days (previously seven) of course completion or by the expiration date of the license (whichever is sooner).
- Prohibit schools from advertising an approved course under a school name that is not approved by the Commission.

## **Notice Regarding Extension of Licenses**

**Executive Order No. 20-49** grants the Kansas Real Estate Commission the power to extend without penalty the April 30, 2020, June 30, 2020, and August 31, 2020 license expiration dates to September 15, 2020.

All complete renewal applications for licenses that were to expire on April 30, 2020, June 30, 2020, and August 31, 2020 will be considered timely if received by the Commission on or before September 15, 2020. However, the Commission will consider the renewal application late if it is received after September 15, 2020 and a late fee will apply to applicants attempting renewal under those circumstances.

### Can I Answer That For You?

#### by Erik Wisner | Executive Director

The last few months have provided immense personal and professional changes for many of us. Due to changes in staffing schedules, the biggest change in my day-to-day professional duties is responding to direct communication from licensees. I want to highlight some services that KREC offers (AND does not offer) that might address some frequently asked questions.

- Online Licensing Services. I recommend you register now if you haven't accessed the online license services portal. Besides renewals it allows you to manage affiliation changes, request license certifications for another state and allows you to update demographic information (KSA 86-3-15 requires any address, name or email changes to be provided to the commission within 10 days). You can also obtain a pocket card through the site (KREC stopped mailing paper licenses to brokers in 2018).
- **Email**. Although KREC staff still responds to phone calls during normal business hours, the best way to get a timely response to a question is by sending an email to **krec@ks.gov**. Many KREC staff are working more flexible hours due to the pandemic. Therefore, if you have a question after business hours you are much more likely to receive a timely response if you send it in via email.
- **Compliance Questions**. Commission staff can guide you to relevant statutes and regulations but can't provide legal advice related to your business operations. You should always start by contacting your supervising broker or an attorney if you have legal questions.

Our license count has grown by 20% since I started with the Commission in 2015. With this growth comes a need to provide opportunities for self-service and increase process efficiencies. If you have ideas you would like to share email me at **erik.wisner@ks.gov**.

### CE Reminder for All

Beginning July 1, 2020 Salespersons <u>and</u> Brokers must complete 12 hours to renew, consisting of at least three mandatory hours in an approved "Kansas Required Core" course and nine elective hours.

Licenses must be renewed every two years.

Check expiration date **here**.

### **Commission Meeting CE Credit: How it Works**

Beginning July 1, 2020 a Kansas licensee may earn three hours of elective CE credit per renewal period for attending a Commission meeting. To obtain credit, licensees must:

- Email KREC to confirm the meeting is eligible for CE credit and register to attend
- Sign in and out upon arrival and departure of the meeting
- Provide photo identification and real estate license number upon arrival
- Per K.A.R. 86-1-11(f)(4) the license must attend the meeting *in-person* for at least three consecutive hours

Note: At this time, KREC does not know when the next in-person meeting will occur.

### **Disciplinary Actions**

Docket Number	Last Name	First Name	License Number	Violation	Legal Action	Effective Date
20-8503	Cannon	Matt	00239263	Prohibited Act	Fine	07/01/20