

Introducing

Executive Director - Erik Wisner

Erik (pictured below) comes to KREC from the Kansas Department of Agriculture, where he served as the agency's Assistant Secretary. In that role he had leadership responsibilities for the fiscal, information technology, human resources and licensing sections. Erik has a bachelor's degree in Political Science from Kansas State University and a master's degree in Public Administration from the University of Kansas.



Legal Assistant - Stacey Serra

Stacey has a bachelor's degree in Justice Systems from Truman State University and received her Paralegal Certificate from Johnson County Community College. Stacey has worked in the private sector as a paralegal for 13 years in a variety of fields, including real estate, employment, intellectual property, class action litigation and contract law. Stacey will be working on applications with criminal history, licensing hearing requests, fine payments, disciplinary case tracking, and Commission meeting agendas.

Education Corner

Our testing provider, Pearson Vue, has just finished renovating their website to enhance the candidate experience.



- Smart search feature to quickly reach the KREC page and register for the exam
- User-friendly interface for mobile devices
- Higher web accessibility standards for candidates with disabilities

Check it out at PearsonVUE.com

RENEWAL REMINDERS

	Renewal Due	Expiration Date	Six-Month Deadline
TUV*	7/31/14	8/31/14	2/28/15
WXYZA*	9/30/14	10/31/14	4/30/15
B*	11/30/14	12/31/14	6/30/15
C	1/31/15	2/28/15	8/31/15
DE	3/31/15	4/30/15	10/31/15

*Cannot perform licensed activities after expiration date



Ever wonder what "six month deadline" means?

K.S.A. 58-3045(c) provides for a six-month grace period following the license expiration date for the late renewal of a license. If the renewal requirements are not met within the grace period, you must reapply for licensure and meet the requirements for an original license. But remember, if you're expired, you cannot perform licensed activities!

Do we have your E-mail!

In this digital age, KREC has started using email as a primary means of communication with licensees. Now's the time to update your contact information: Licensee Contact Info Change Form ([REL-120](#)).

Commission Members

Errol Wuertz, 1st District
 Bryon Schlosser, 2nd District

Joseph Vaught, Vice Chair, 3rd District
 Sue Wenger, Chair, 4th District

Shirley Cook, Member at Large

Mission Statement

The mission of the Kansas Real Estate Commission is to protect the public interest, which embraces both the interests of the regulated real estate licensees and the interests of consumers who use their services and products. Page 1

TIPS AND TOOLS



Ever wonder why we send you the KREC Newsletter as a link in an email? (See sample Newsletter email pictured below.)

When you use your computer cursor or mouse to hover over an embedded link, a little box should automatically display near the link or in the bottom left corner of your computer screen. This tells you the exact web address where the link will take you if you click on it. That link should help you identify whether the site/link is safe for your viewing. All KREC webpages should begin with www.kansas.gov/krec...

When in doubt, don't click on a link or email attachment. For your safety and convenience, we always post and archive our Newsletters on the KREC website under the "Newsletters" heading on the left web menu.



When in doubt...














Use extra postage!

KREC will no longer be accepting mail that has postage due. That means *if you send us something without enough postage... We*

Will NOT Receive It. For applications and renewals, this could impact your fees, status or ability to start or continue practicing real estate. For audits, transfers, or other routine KREC business, this may cause unnecessary delay and require re-sending paperwork.



Commission Staff

	Erik Wisner, Executive Director	
	Wendy Alkire Lynn Comfort*	
	David Pierce* Kelly White	
	Brooke Daniels Michaela McGinnis	
	Janet Pierce Stacey Serra	
	Sam Blasi	
	*Kansas Real Estate Licensee	

From: [redacted]@krec.ks.gov [redacted]@krec.ks.gov]
Sent: Friday, October 24, 2014 3:01 PM
To: [redacted]
Subject: [krec] October Newsletter

Dear Licensee:

<http://www.kansas.gov/krec/newsletter/october2014newsletter.pdf>
 Click to follow link

Click the following link to view the Kansas Real Estate Commission's [October Newsletter](#). The Commission will be publishing regular newsletters, which will be uploaded to the KREC website under "Newsletters."

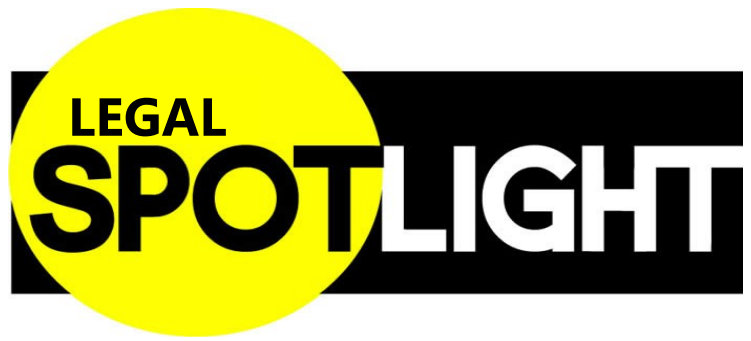
DO YOU HAVE AN



Staff is interested in soliciting your ideas about how to make the Kansas Real Estate Commission better! We receive calls from licensees every day making suggestions and recommendations for changes - forms, newsletter articles, web accessibility, online renewal, CE reporting, notifications, and more. We listen to you and implement many of your suggestions.

If you decide to submit an idea to KREC, we ask that you do so in a positive and constructive manner, keeping in mind the limited nature of our budget, staff and resources. Mean-spirited or critical ideas will not be considered.

If you have an idea, send us an [email](#) with IDEA in the subject line and your comments in the body of the email. No attachments please! If we like your idea, we might use it, but give us time to implement it.



Did I take the right classes?

- ⇒ Licensees need **12 hours** of continuing education to renew their license on active status (excludes licenses with SA prefix)
- ⇒ **Salespersons** must take a minimum 3-hour Required Salesperson and Broker Core class.
- ⇒ **Brokers** must take a minimum 3-hour Required Salesperson and Broker Core class and a minimum 3-hour Required Broker Core class. For those of you that missed it, you have to take BOTH Core classes!! That's 6 mandatory hours.
- ⇒ Only one appraisal class is allowed per renewal period.

How will I get credit for my CE?

- ⇒ Give your course-provider your **correct Kansas license number**.
- ⇒ Complete a KREC-approved class.
- ⇒ Upon completion of the class, your course-provider will send a certificate to KREC within 7 business days.

When can I renew my license once I've finished my CE?

- ⇒ Online or on paper up to 45 days prior to your renewal due date
- ⇒ You can renew your license **on paper** as soon as you finish your last CE class.
- ⇒ You can renew **online** as soon as your CE hours are entered in the KREC database. This can take up to 10 business days. Why so long? See the "Education Corner" article from our October 2013 Newsletter.

How do I know if KREC has my CE?

- ⇒ You can check your CE hours on the [KREC website](#) anytime.
- ⇒ If you are 24 hours from your renewal date and your recently-completed hours haven't appeared on the KREC website, complete a paper renewal and get it post-marked by the due date! If you wait until your CE hours show up online, you will be charged a late fee.

A cautionary tale:

The Commission issued an Order against Salesperson "Sid" alleging violations of K.S.A. 58-3050(b)(2) and K.S.A. 58-3062(a)(13). Sid pled guilty to one count of conspiracy to defraud HUD in a federal felony criminal case. Sid admitted that he helped execute HUD forms for the purchase of six residential properties, falsely certifying that each was being purchased by a buyer who would occupy the property as a primary residence. Sid knew that the false certification on the HUD forms would be used to influence HUD to sell the properties to the buyers, who would then transfer the properties to co-conspirators for selling or leasing. Sid earned cash bonuses from HUD for selling the properties to the purported owner occupants. Sid also intentionally misrepresented to HUD that the buyers were going to be owner occupants for one year, knowing that the buyers were actually transferring the properties to co-conspirators.

Sid timely requested a hearing. Before the hearing could be scheduled, the Commission received another complaint against Sid, alleging Sid had a buyer make out the earnest money check to a non-existent title company. Although the transaction closed, there was no evidence that Sid ever deposited the earnest money check with any title company, and the closing statement did not reflect a credit to the buyer. Sid never turned the earnest money check over to his Broker, which is a violation of K.S.A. 58-3062(b)(2).

Sid agreed to the terms of a Stipulation and Final Agency Order, which included fines and the revocation of his Kansas Salesperson license.

Congrats!

Janet Pierce was selected as KREC's employee of the quarter. Janet has been KREC's Administrative Specialist since October 2004. She is responsible for processing payroll, accounts payable and receivable, ordering supplies, and scanning and indexing for all records retained by the agency. Special thanks to her for all that she does and CONGRATS!