Kansas Real Estate Commission Jayhawk Tower 700 SW Jackson Street, Suite 404 Topeka, KS 66603-3785



Phone: (785) 296-3411 Fax: (785) 296-1771 www.krec.ks.gov krec@ks.gov

Erik Wisner, Executive Director

Laura Kelly, Governor

EXPERIENCE REQUIREMENT FOR KANSAS REAL ESTATE BROKER APPLICANTS

Pertinent Statues - A complete list of statutes and regulations is available at www.krec.ks.gov/home.

K.S.A. 58-3039(d) – Broker applicants must be actively engaged in activities requiring a Kansas license for at least two of the last three years.

K.S.A. 58-3035(f) - Describes activities that require a Kansas license.

EXPERIENCE POINTS

The Commission delegated authority to KREC staff to approve applications that obtain a minimum number of transaction points.

Applications that do not meet the points requirement will be referred to the Commission for review.

| YEARS LICENSED | TRANSACTION POINTS WITHIN THE LAST 3 YEARS | LICENSE STATUS |
|-----------------------------------|--|----------------|
| 3 years or more | 30 or more | Unrestricted |
| More than 2 years but less than 3 | 40 or more | Unrestricted |
| More than 2 years but less than 3 | 20 to 39 | Restricted** |

^{**} The restriction would prohibit supervision of any KS licensees. To request the restriction be lifted, a written petition must be submitted with new experience/education for consideration by the Commission.

- 3 points per closed commercial or agricultural land real estate transaction over \$1,000,000.
- 1 point per closed transaction all other real estate transaction types.
- **No points** for transactions as a residential property manager.
- Applicant can include points if they were the supervising broker and the transaction was completed by an
 affiliated licensee under their supervision. No points for transactions as part of team or group if licensees
 name is not on the purchase contract.
- Maximum of 10 points for transactions with personal interest.

RESUME INSTRUCTIONS

(For applicants who do not meet points requirement)

Attach a resume detailing your education, employment history, position descriptions, and any real estate related activities or designations that reflect your background and scope of experience which would help you to perform the duties required of a Kansas Real Estate Broker. Include any supervisory experience.

Include information on any certificates, college degrees or advanced degrees; indicate your minor/major and any real estate related courses (do not include pre-license and continuing education).

An approximate count of any completed real estate transactions that occurred more than three years ago may also be included.

If applicable, provide a description of your experience in any of the following professions with the average number of transactions, transaction files, activities, affiliated licensees, students, courses or cases per year.

| Appraiser | Attorney with Real Estate Experience | Builder OR Developer |
|--------------------------------|--|------------------------------|
| Closing Officer | Corporate Lease or Acquisition Manager | Investor |
| Mortgage Broker or Lender | Real Estate Educator | Transaction Manager or Admin |
| Real Estate Trainer (in-house) | Supervising Broker | Team Member |
| Title Examiner | | |

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| Applicant Name: | | | | | |
|--|--------------|--------------------|---------------------------------|--|--|
| | | | | | |
| | LI | CENSE HISTORY | | | |
| Use the chart below to list all states in which you currently or have previously held a real estate license. Attach a current license history from each jurisdiction indicating how the license was obtained (exam or reciprocity), current status and whether disciplinary action was ever imposed. A copy of your license or screen print from the State's website is not permissible. | | | | | |
| State | License Type | Dates of Licensure | Total Years and Months Licensed | | |
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| TRANSACTION HISTORY | | | | | |
| Fill in the information below regarding transactions you have completed within the last 3 years. Do not include residential leases. | | | | | |
| 1. How many Commercial or Agricultural Land transactions over \$1,000,000 have you completed? | | | | | |
| 1a. Of these, how many were personal interest transactions? | | | | | |
| 2. How many other transactions have you completed? (residential and industrial sales, commercial leases, commercial and agricultural land transactions under \$1M) | | | | | |
| 2a. Of these, how many were personal interest transactions? | | | | | |
| | | | | | |
| YOU MUST ATTACH DOCUMENTATION to support the number of completed | | | | | |
| transactions indicated in the chart above and identify your role as listing agent or | | | | | |
| selling agent. Attach the Broker Transaction Log (downloaded from | | | | | |
| https://krec.ks.gov/forms) OR Agent/Residential Full Detail MLS sheets. Single | | | | | |
| Line, Agent Productivity and Inventory Reports from your MLS are not | | | | | |

permissible; Thumbnail Detail Reports will not be accepted.

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| Applicant Name: | | | | |
|---|--|--|--|--|
| | | | | |
| ADDITIONAL | INFORMATION | | | |
| WHY ARE YOU SEEKING BROKER LEVEL LICENSURE? Use the bo | x below to tell us. | | | |
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| WHAT ARE YOUR IMMEDIATE AND LONG-RANGE PLANS? If yo | u will act as a supervising or branch broker, indicate whether | | | |
| you plan to supervise any Kansas Licensees and how you will e | | | | |
| compliance. | | | | |
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| EXPLAIN ANY CIRCUMSTANCES THAT CAUSED A LIMITED NUM | | | | |
| YEARS. If you meet the points requirement, leave blank or writ | te "N/A". | | | |
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| APPLICANT | SIGNATURE | | | |
| I hereby certify that the information provided in this applicatio | n is true and correct and that the Kansas Real Estate | | | |
| Commission may rely on its truthfulness. I agree to abide by all provisions of the Kansas real estate license law with respect to | | | | |
| any Kansas real estate activities and submit to the jurisdiction of the Commission and the state of Kansas in all matters relating thereto. | | | | |
| SIGNATURE: | DATE: | | | |
| | | | | |
| | | | | |
| Email or fax this form with license application, MLS or | If you prefer, you may send your documents via US Mail: | | | |
| Transaction Log, supporting documents and payment | ii you prefer, you may send your documents via os iviaii. | | | |
| information to: | | | | |
| Email: krec@ks.gov | Kansas Real Estate Commission | | | |
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| | Topeka, KS 66603 | | | |

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