Kansas Real Estate Commission Jayhawk Tower 700 SW Jackson Street, Suite 404 Topeka, KS 66603-3785



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Erik Wisner, Executive Director

Laura Kelly, Governor

# MINUTES OF THE MEETING Kansas Real Estate Commission October 17, 2022

The Kansas Real Estate Commission held its regular meeting on Monday, October 17, 2022, at 9:00 a.m. in the KREC Conference Room and via Zoom teleconference.

#### **Commissioners Present:**

Natalie Moyer, Chairperson Jacqueline Kelly, Vice-Chairperson Bryon Schlosser, Member Marsha McConnell, Member Clarissa Harvey, Member

### **Staff Present:**

Erik Wisner, Executive Director
Wendy Alkire, Deputy Director and Compliance Director
Amber Nutt, Education and Communication Director
Lindsey Bowes, Legal Assistant
Jennifer Box, Administrative Specialist
Cindy Boswell, Real Estate Specialist
Alycia Smith, Licensing Director
Stephanie Nelson, Licensing Specialist

# **Kansas Real Estate Commission Legal Counsel:**

Laine Barnard, Assistant Attorney General Jane Weiler, Assistant Attorney General

### **Members of the Public:**

Diane Bellquist	Mark Tomb
Michael Blackburn	Mark Barker
Kim Goudy	John McCormick
Diane Bellquist	Clifford Clemo
Cindi Siggs	LaDonna Hogan
Kim Bischler	Todd Woodward
Bud Cortner	Leslie Myers
Josh Nye	David Smith
Joe Myers	Christian Fosgate
Vern Jarboe	Michael Duenes
Rylie Fisher	Alysia Ledgerwood

### Call to Order

Ms. Moyer called the meeting to order at 9:00 a.m.

# Approval of the Minutes of the August 22nd, 2022 Meeting

Mr. Schlosser moved to approve the minutes of the August 22, 2022. Ms. McConnell seconded the motion. Motion carried unanimously.

Hearing of LaDonna Hogan, Docket No. 22-0574

Hearing of C. Scott Clemo, Docket No. 22-0540

**Hearing of Leslie Myers, Docket No. 22-0543** 

**Hearing of Christian Fosgate, Docket No. 22-0568** 

**Hearing of Rylie Fisher, Docket No. 23-0707** 

### **Education and Communication Report**

Staff has approved three pre-license courses and 28 continuing education courses for FY23 thus far. In FY23 so far, Pearson VUE has administered 786 exams with an overall pass rate of 57%. Ms. Nutt gave an overview of the Educators meeting hosted by KREC on October 4, 2022. She also gave an overview of the ARELLO conference attended by three commissioners and five staff members.

## **Licensing Report**

As of October 2022, there are 19,211 licensees which is a decrease of 822 compared to October 2021. There are 342 pending applications (110 salesperson, 15 broker, and 217 fingerprint-only files), this is a decrease of seven applicants compared to October 2021. KREC has received 1,627 fingerprint submissions since January 2022. 23% have been via livescan and 77% have been paper fingerprint cards.

### **Compliance Report**

Staff has completed 64 compliance reviews in FY23. In FY23, staff has received 78 complaints. Compliance courses are scheduled for October 25, 2022 and January 26, 2023 for BRRETA and December 7, 2022 and March 23, 2023 for Broker Supervision.

### **Director's Report**

The real estate fee fund balance as of September 30, 2022 is \$1,368,200 which is down \$11,816 from July 1, 2022. Real estate fee fund receipts for FY23 are \$299,696 which is 3% higher than estimated. Real estate fee fund expenditures for FY23 are \$300,119 which is 4% lower than estimated. The background investigation fee fund receipts for FY23 are \$36,540 and the real estate recovery fund receipts for FY23 are \$839.

Mr. Wisner provided an update on the new licensing system request for proposal. Mr. Wisner provided an update on legislative matters and information from the Kansas Association of REALTORS meeting he attended. The Commission discussed possible legislative action on the unlicensed practice bill from the 2022 legislative session. More discussion will occur at the next meeting.

### **Public Comment**

Email received from Bud Cortner on September 30, 2022. Mr. Cortner submitted changes to Facebook advertising pages, requested review of allowing funding of agent's commission at the closing table and the state providing universal forms for use on transactions.

# **Board Member Orientation - KOMA/KORA Training**

### **Executive Session**

Mr. Schlosser moved that the Board recess into executive session pursuant to K.S.A. 75-4319 to discuss personnel matters of nonelected personnel. The Board's legal counsel, Assistant Attorneys General Jane Weiler and Laine Barnard are to be included in the executive session. Ms. Kelly seconded the motion.

The Commission reconvened the open meeting at 12:45 p.m.

Ms. Kelly moved that the Commission conduct a performance review of the Executive Director and authorize the chairperson to negotiate bonus and compensation for the Executive Director with the Department of Administration. Mr. Schlosser seconded. Motion carried unanimously.

### **Adjournment**

The meeting adjourned at 12:47p.m.