

**MINUTES OF THE MEETING**  
Kansas Real Estate Commission  
January 24, 2024

The Kansas Real Estate Commission held its regular meeting on Wednesday, January 24, 2024 at 8:00 a.m. at the Hilton Garden Inn in Manhattan, KS and via Zoom teleconference.

**Commissioners Present:**

Natalie Moyer, Chairperson  
Bryon Schlosser, Member  
Clarissa Harvey, Member

Jacqueline Kelly, Vice-Chairperson  
Marsha McConnell, Member

**Staff Present:**

Erik Wisner, Executive Director  
Amber Nutt, Education Director  
Jennifer Box, Administrative Officer

Alycia Smith, Licensing Director  
Wendy Alkire, Deputy Director & Compliance Director  
Lindsey Bowes, Legal Assistant

**Kansas Real Estate Commission Legal Counsel:**

Nicole Turner, Assistant Attorney General

**Members of the Public:**

Mark Barker	Steve Metarelis	Andrew Mall	Kelvin Bootty	Lori Rogge
Sue Wegner	Kipp Cooper	Tyler Francis	Vivki Germann	Dwyn Thudium
Kathy Inlow	Tim Cossaart	John Heelub	Kelly Leiker	Michele DuPont
Kathy Walsh	Denise Humphrey	Brandon Fenton	Veronica Gillette	Charles Ross
Sherri Barnes	Roger Hower	Teresa Johnson	Mark Tomb	

**Call to Order**

Ms. Moyer called the meeting to order at 8:02 a.m.

**Approval of the Minutes of the December 4, 2023 Meeting**

Mr. Schlosser moved to approve the minutes of the December 4, 2023 meeting. Ms. McConnell seconded the motion. Motion carried unanimously.

**Education and Communication Report**

Staff has approved one pre-license course and 60 continuing education courses for FY24. Pearson VUE has administered 1,463 exams with an overall pass rate of 56%. Mrs. Nutt provided updates on communication and outreach.

Mrs. Nutt also provided updates on the Principle of Real Estate course content outline for Kansas salespersons. Mr. Schlosser moved the Commission approve proposed changes to the Principles of Real Estate content outline for Kansas salespersons. Ms. Harvey seconded the motion. Ms. Harvey moved the Commission approve a waiver to the requirement that each school submit a new application for course approval if the only change to

the course content is related to changes to KREC online services if the schools submit proof of the changes no later than 60 days after go-live of the new system. Mr. Schlosser seconded the motion.

### **Licensing Report**

As of January 2024, there are 19,115 licensees, which is a decrease of 59 compared to January 2023. There are 227 pending applications (72 salesperson, 14 broker, and 141 fingerprint-only files). This is a decrease of 55 applicants compared to January 2023. Ms. Smith also provided updates on livescan fingerprint submissions, and applications and inquires about K.S.A. 48-3406 for 2023.

### **Compliance Report**

Staff has received 147 complaints and completed 153 compliance reviews so far for FY24. Compliance courses are scheduled for January 18, 2024 and May 9, 2024 for BRRETA and March 21, 2024 and July 11, 2024 for Broker Supervision

### **Director's Report**

The real estate fee fund balance as of December 31, 2023 is \$1,471,277 which is up \$58,790 for FY24. Real estate fee fund receipts for FY24 are \$670,266. Real estate fee fund expenditures for FY24 are \$601,488. The background investigation fee fund receipts for FY24 are \$50,220 and the real estate recovery fund receipts for FY23 are \$11,362. The Governor approved the Commission's FY24-25 budget submission as requested.

Mr. Wisner provided an update on the new licensing system and on legislative and policy matters including proposed legislation by the Kansas Association of REALTORS® that would prohibit the practice of dealing in assignable contracts for residential property and grant the Commission the authority to issue cease and desist orders for entities and individuals transacting real estate without a license. Ms. McConnell moved the Commission support the proposed legislation and authorized Mr. Wisner to provide testimony and answer any questions related to the proposed legislation. Ms. Harvey seconded the motion. Motion carried unanimously.

### **Public Comment**

Kipp Cooper wrote to the commission on behalf of the Kansas City Regional Association of REALTORS® requesting to eliminate the final exam requirement for synchronous CE distance education courses. The Commission asked staff to review the proposal and feedback from other education providers and update the Commission at the next meeting.

Lori Rogge provided information about a recent cybersecurity incident in a real estate transaction involving scam. She also requested advice as how to best handle similar situations in the future. Mr. Wisner informed her of resources from the Attorney General and the FBI on the KREC website.

### **Reorganization pursuant to K.S.A. 74-4202(a)**

Ms. McConnell moved that Ms. Moyer be appointed Chairperson for the 2024 year. Ms. Harvey seconded the motion. Motion carried unanimously. Ms. Moyer moved that Ms. Kelly be appointed Vice Chairperson for the 2024 year. Mr. Schlosser seconded the motion. Motion carried unanimously. I-Team appointments were not changed.

### **Adjournment**

The meeting adjourned at 9:20 a.m.